



**Ieder proces kent niet wenselijke variatie,
kan ik er iets aan doen ?**

Introduction

TNT
THE PEOPLE NETWORK



Melotte BV

1994 – 2001
Department Head



Electrical cabinets

2001 - 2006
Quality + BB
Mfg & Dev
Six Sigma (DMAIC)



2006 - 2011
MBB; Program Mgr; DfX
Mfg & Dev
Six Sigma (DMAIC & DIDOV)



2011 - 2016
MBB

Log & Business
Lean Six Sigma (DMAIC & DIDOV)

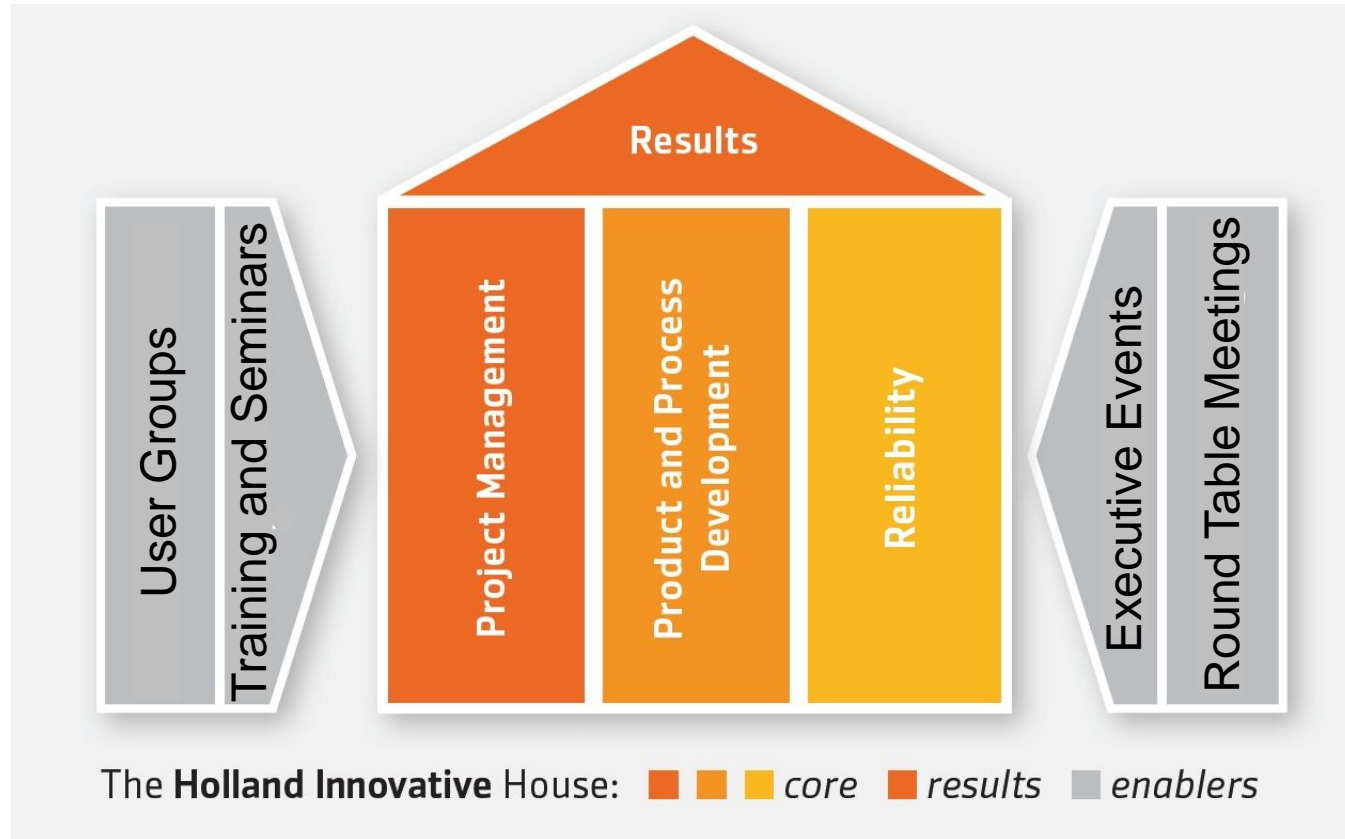


Marcel Logger

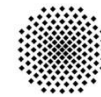
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Holland Innovative



IBIS UvA
Instituut voor Bedrijfs- en Industriële Statistiek



Universität
Stuttgart



Why improve processes?



Typical issues - Cost

(Netherlands: total medical costs are 14% of GNP)

- **Examples:**
 - Low utilization of high CAPEX resources (MRI, CAT scanners)
 - Inefficient deployment of staff.
 - Long length-of-stay of patients.
 - Waste of food, linen, pharmaceuticals
 - Inefficient inventory management policies (“Just buy a lot ...”)
 - Poor process control (<43% of food is actually consumed by patients ...)
 - Naïve purchasing policies.
 - Purchase price vs. Total Cost of Ownership

Typical issues- speed

- **Examples:**

- Long admission times. Should be < 1 month for a specialist, but is often > 4 months.
- Long waiting times before a consult.

- **Perception:**

- Long waiting and admission times due to insufficient capacity (“We need more doctors and staff”)
- But ... waiting lists and queues are stable (do not grow) \Rightarrow demand and capacity are balanced.

Typical issues: Safety (& reliability)

- **Examples:**
 - Netherlands: 8 deaths / day due to medical errors (Compare: 2 deaths / day due to traffic accidents).
 - Besides safety hazards: excessive occurrence of small errors resulting in poor service and waste of time and resources.

Overview quality costs

Internal failure:

- (Yield) losses
- Rework
- Losses due to poor supplies
- Unplanned stops
- Resolving cause of stops
- Retesting

External failure:

- Customer treatment
- Rejects from market
- Keeping a customer service
- Loss of goodwill
- Fines

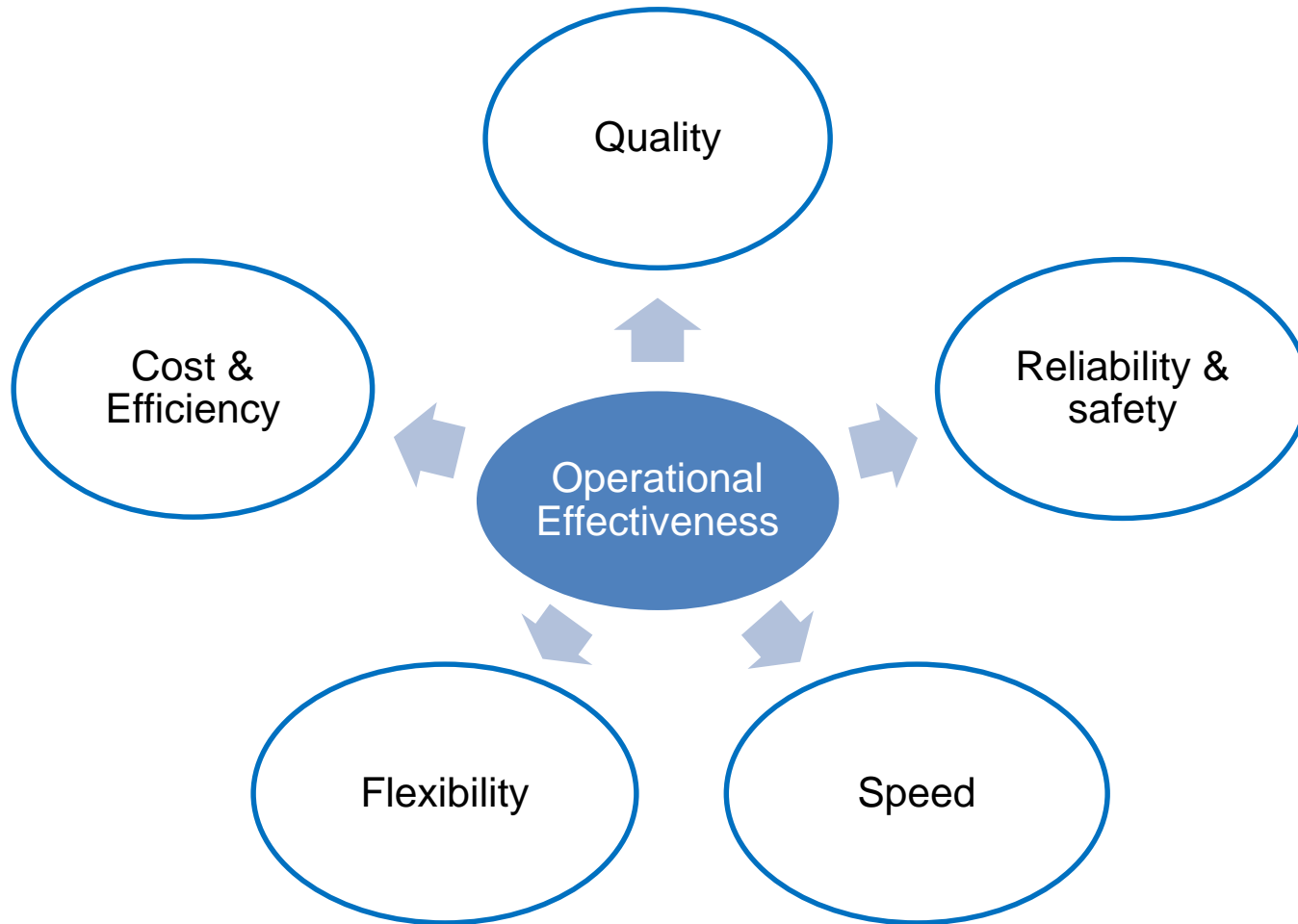
Prevention costs:

- Training and education
- Planning of quality
- Process control
- Pilot series production
- Qualifying supplies
- Customer service

Testing & Examination:

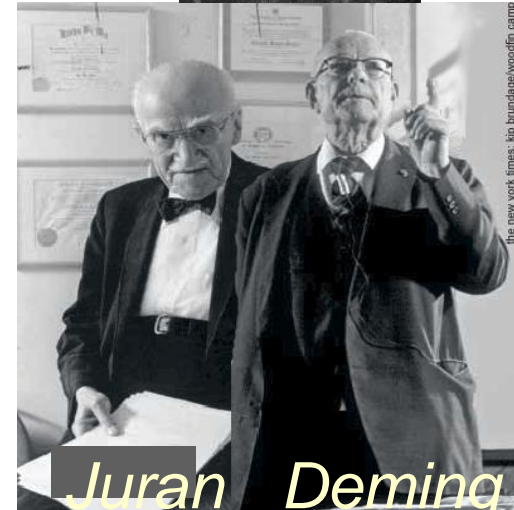
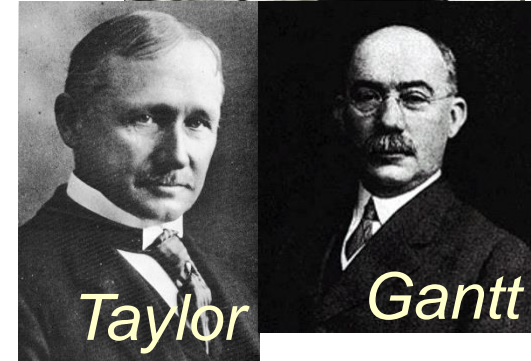
- Inspection of supplies
- Maintenance of equipment
- Calibration
- Quality department
- Testing
- Quality audits

The answer: Operational Effectiveness



Operational Effectiveness

- **Lean Six Sigma**
- **1990s:**
 - Six Sigma
 - Lean Thinking & Just-In-Time
 - Theory of Constraints (TOC)
 - Business Process Management (BPM)
- **1980s:**
 - Total Quality Management (TQM)
 - Business Process Reengineering (BPR)
- **1920–1950s:**
 - Quality Control
- **1880–1920s:**
 - Scientific management



Operational Effectiveness

Industry



Health Care



- A lot of variation ('one-of-a-kind' jobs) vs less variation (standard jobs)
- High vs Low involvement of customer
- High vs Low predictable demand

But hospitals are within the normal spectrum of process varieties seen in operations management

Lean Six Sigma



POWERFUL SOLUTIONS



Lean Six Sigma

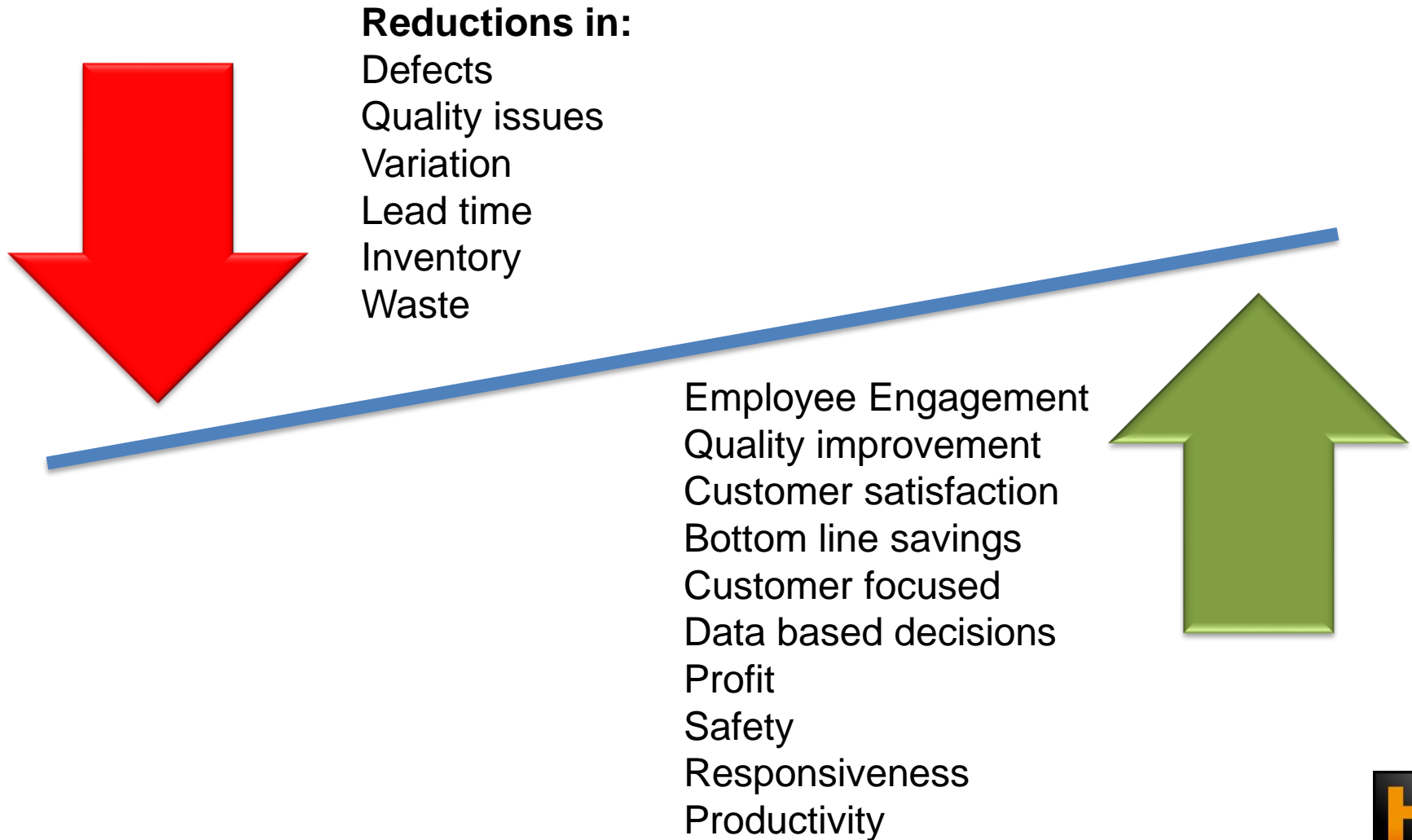
- Lean Six Sigma is a combination of two powerful methodologies: **Lean and Six Sigma**
- The Lean toolkit provides ways to **streamline** processes by **reducing Waste**.
- The Six Sigma toolkit provides tools to **reduce defects** by conducting root cause analysis.
- Together, they provide the **fastest, most effective** way to improve processes.

Lean Six Sigma

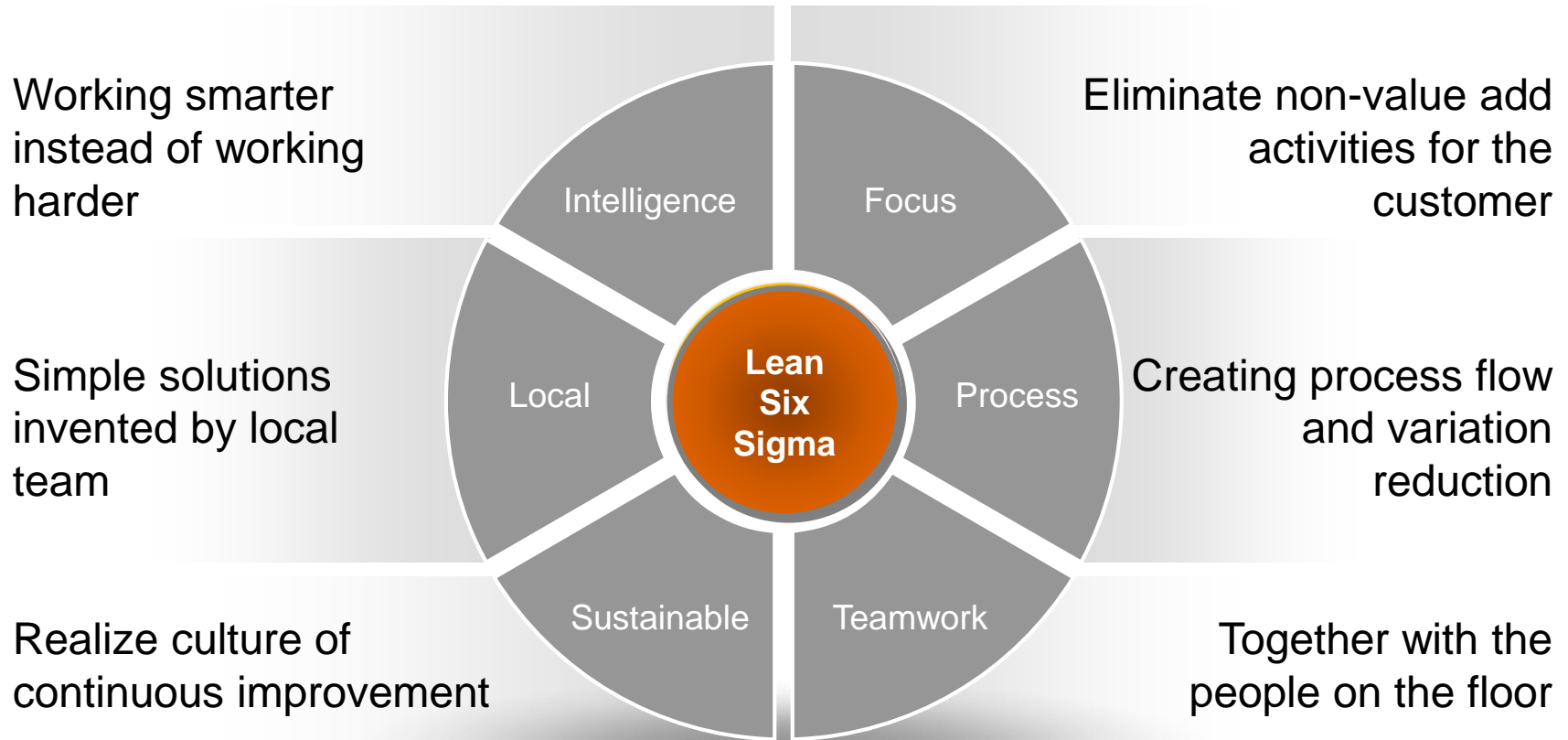
Lean

Six Sigma

Benefits



Lean Six Sigma



An approach, a philosophy

- An **Attitude**, a structured way to execute activities (a philosophy) to be engraved in your DNA.
- A **Method**, to achieve the first time right development and sustainable improvement.
- A **Metric**, related to variation related to a specification.



Sigma - a Metric

Sigma:

- Greek character “ σ ”
- **Measure** for spread or variation from an mean value

In *statistics*:

- Standard Deviation of a *population*

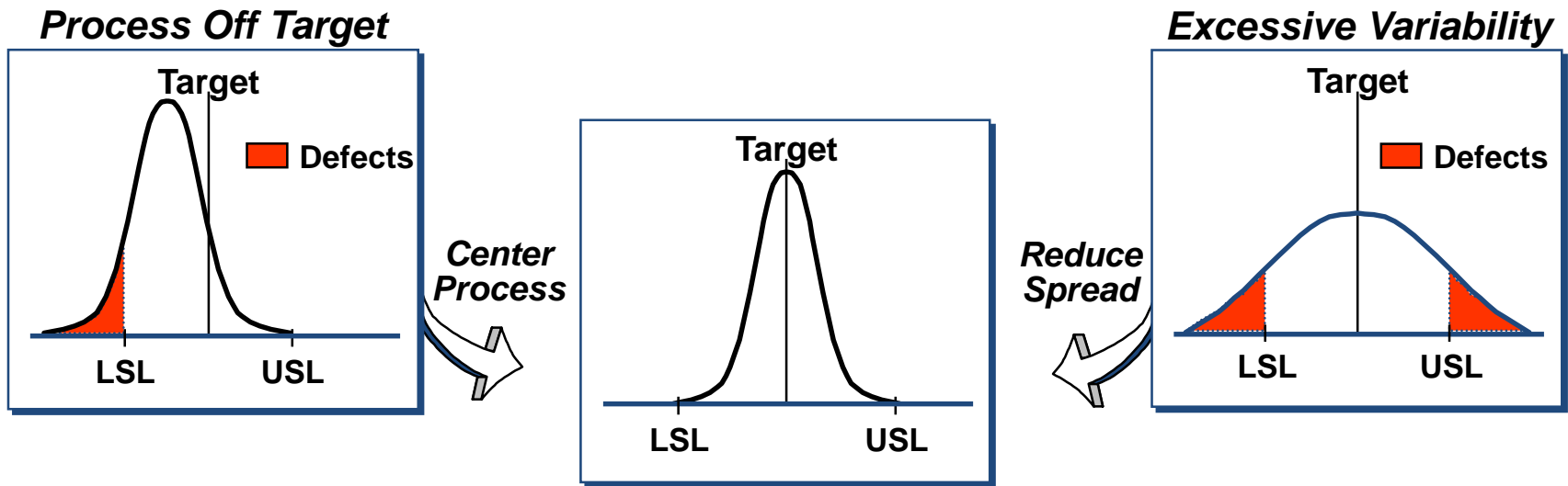
ONE

$$\sigma = S$$

Sigma Standard Deviation

Six Sigma - a Metric

Understanding variation in relation to functional and design specifications is the essence of Six Sigma



High defects and variability: expensive

Based on.....

- Understanding **customers needs**,
- Understanding **Performance Specifications** at all levels.
- Meeting these needs **every time**, over a specified **lifetime**, under all use **conditions**.



Exercise



- **Purpose: Demonstrates Variation**
- **Instructions:**
 - Read the next page carefully.
 - How many times does the 6th letter of the Alphabet appear in the text?
 - You will have 2 minutes.

Exercise

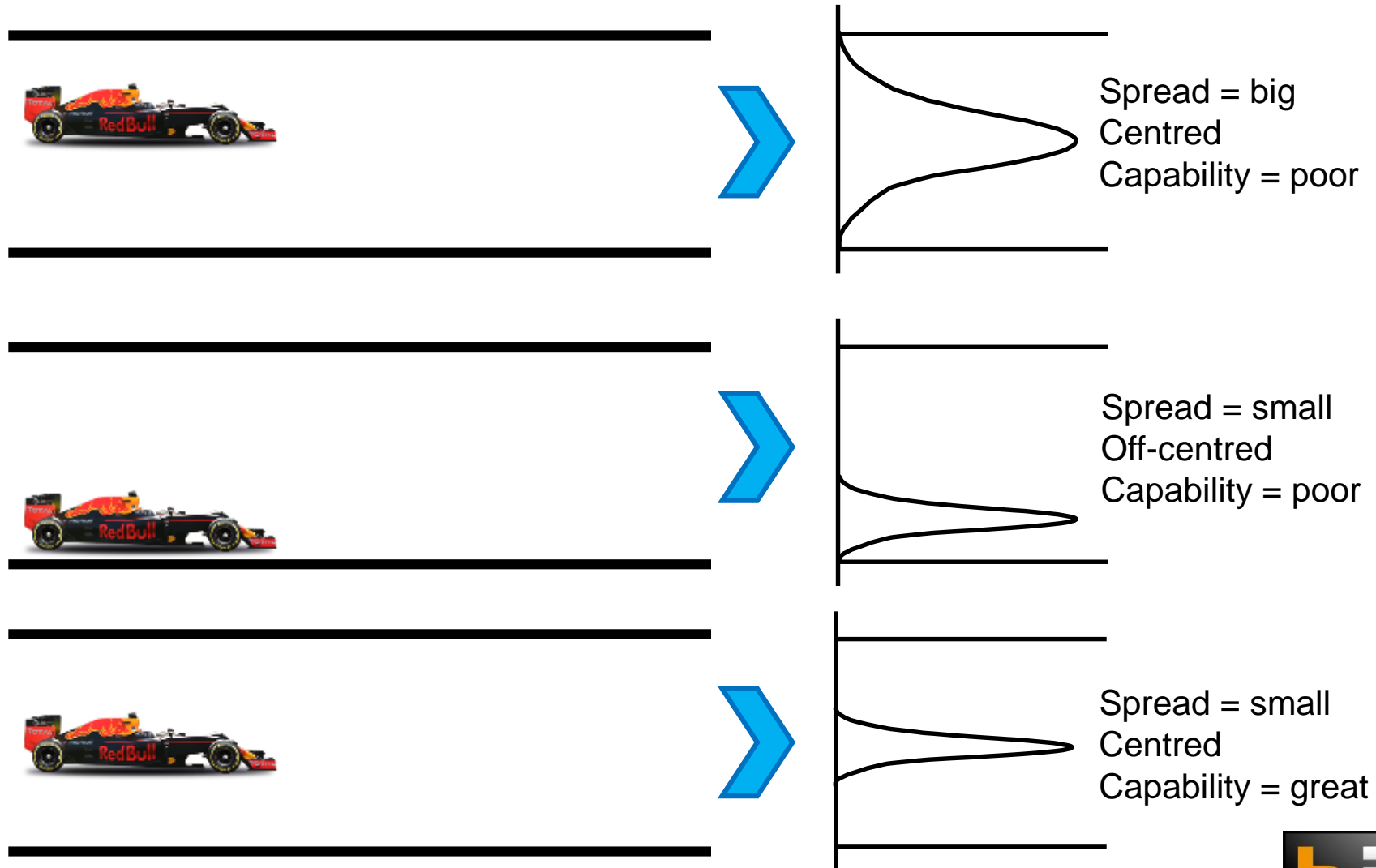


The necessity of training farm hands for first class farms in the fatherly handling of farm livestock is foremost in the eyes of farm owners. Since the forefathers of the farm owners trained the farm hands for first class farms in the fatherly handling of farm livestock, the farm owners feel they should carry on with the family tradition of training farm hands of first class farmers in the fatherly handling of farm livestock because they believe it is the basis of good fundamental farm management.

What is variation?

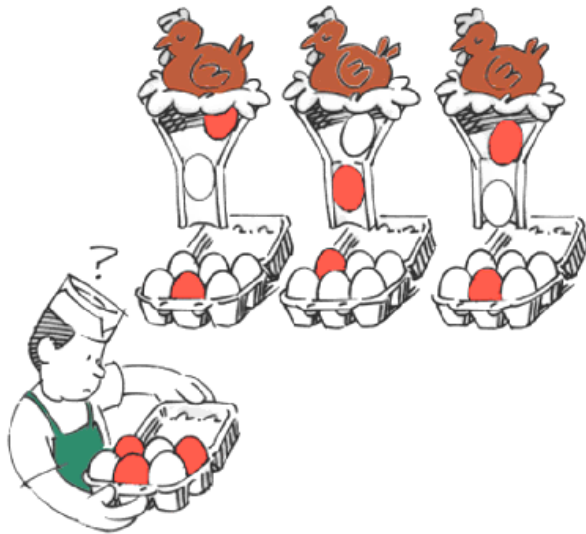
- Variation is **deviation** from expectation.
- It's part of **everydays life** and part of **every organisation**.
- **Inevitable change** in the output or result of a process.
- **All processes** vary over time.
- The goal is to **understand** variation, **control** it, and **minimize** its impact.

Interest in variation



Variation

Common cause variation



- **Always present** in a process
- Stable and predictable

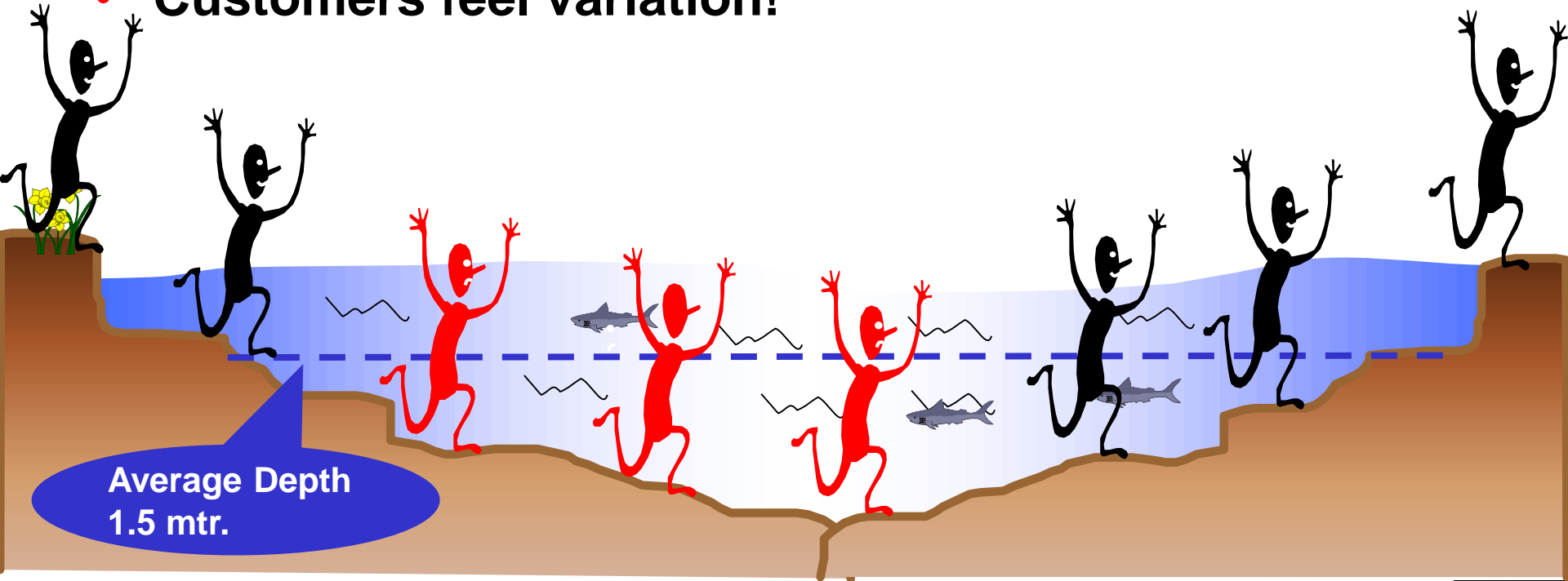
Special cause variation



- **Different from normal**
- Unstable and unpredictable

Why is it important?

- To see how the process is behaving compared to customers Critical To Quality parameters.
- **Customers feel variation!**





Who is your customer?



What are your customers' requirements?

VOC => CTQ

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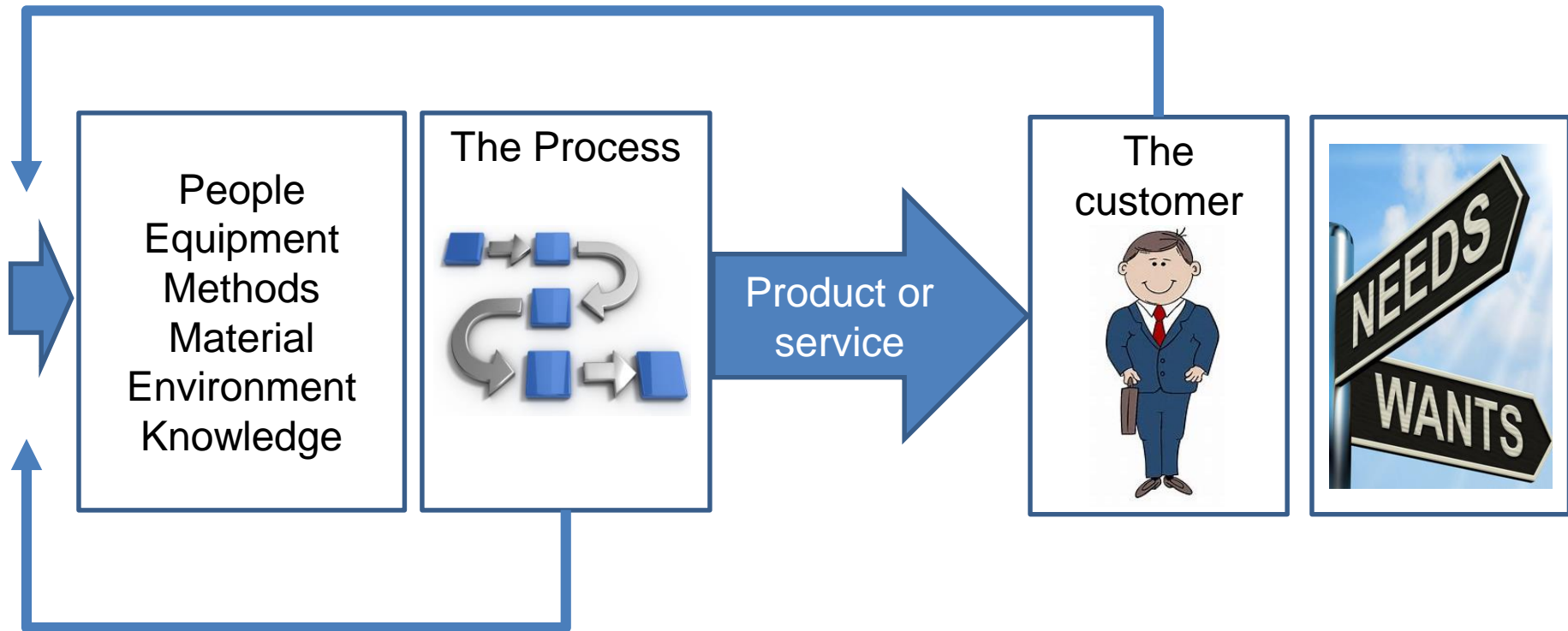
Critical to Quality (CTQ) Definition

- A CTQ is important for the Customer, in other words it is a **characteristic** that determines whether the overall process or product performance is perceived to meet the Customers Expectation



VOC => CTQ

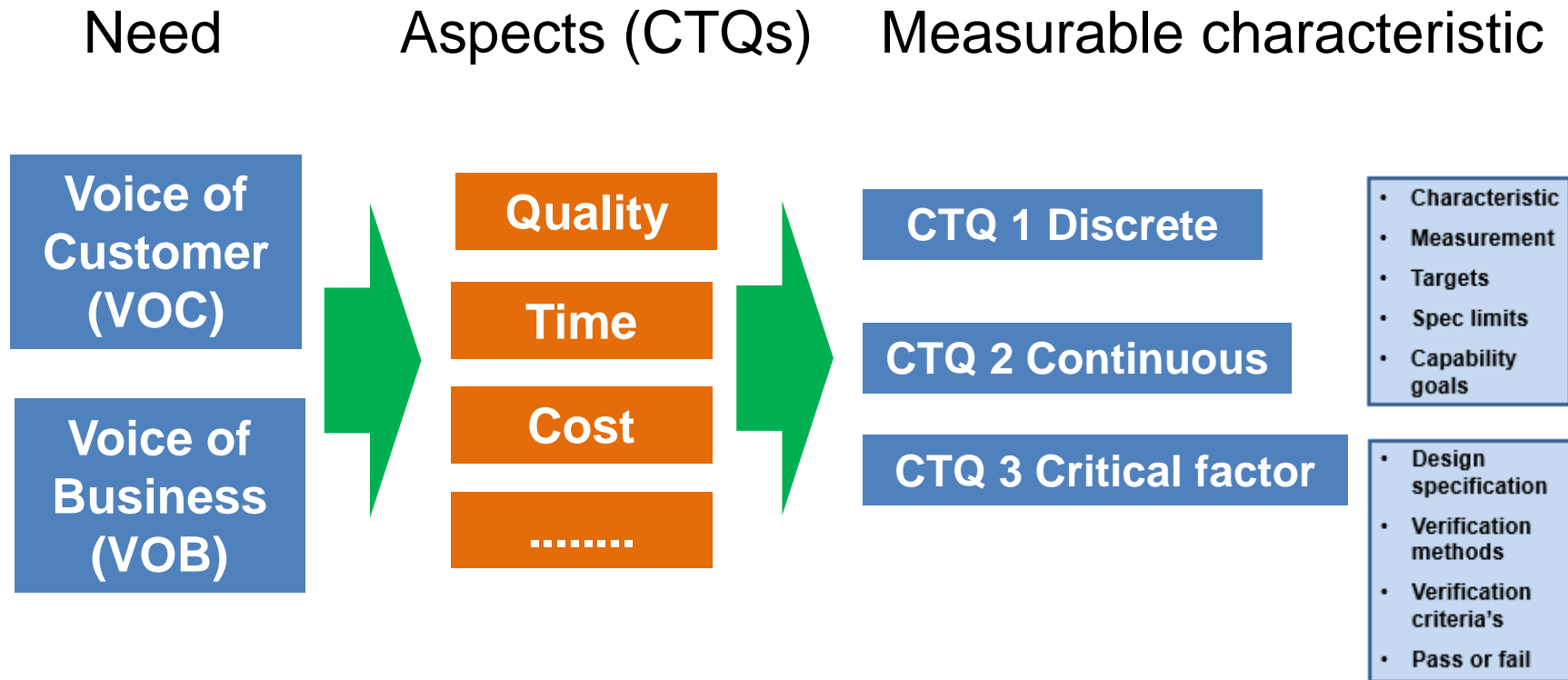
Voice of customer



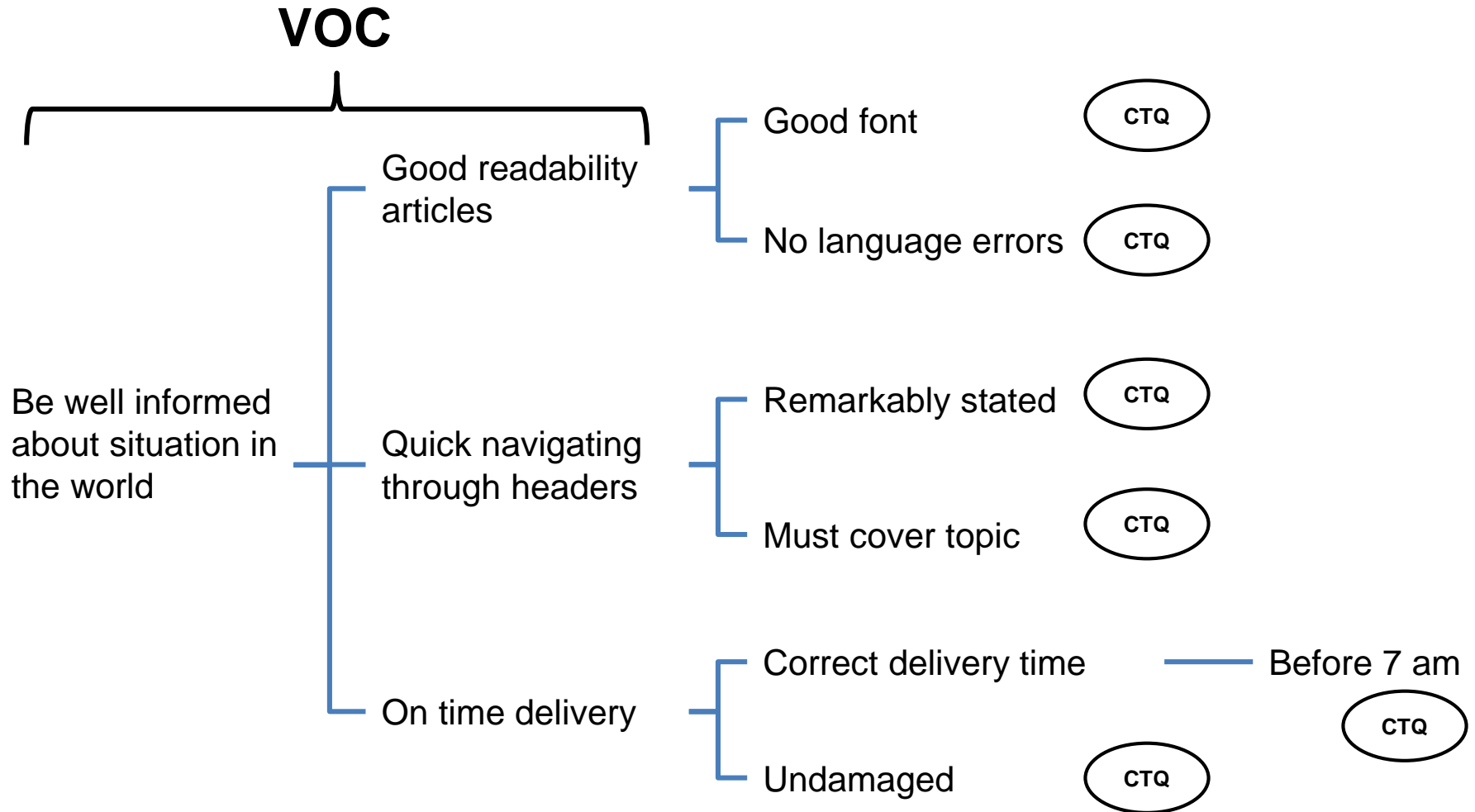
Voice of Process

CTQ Flow Down (1/2)

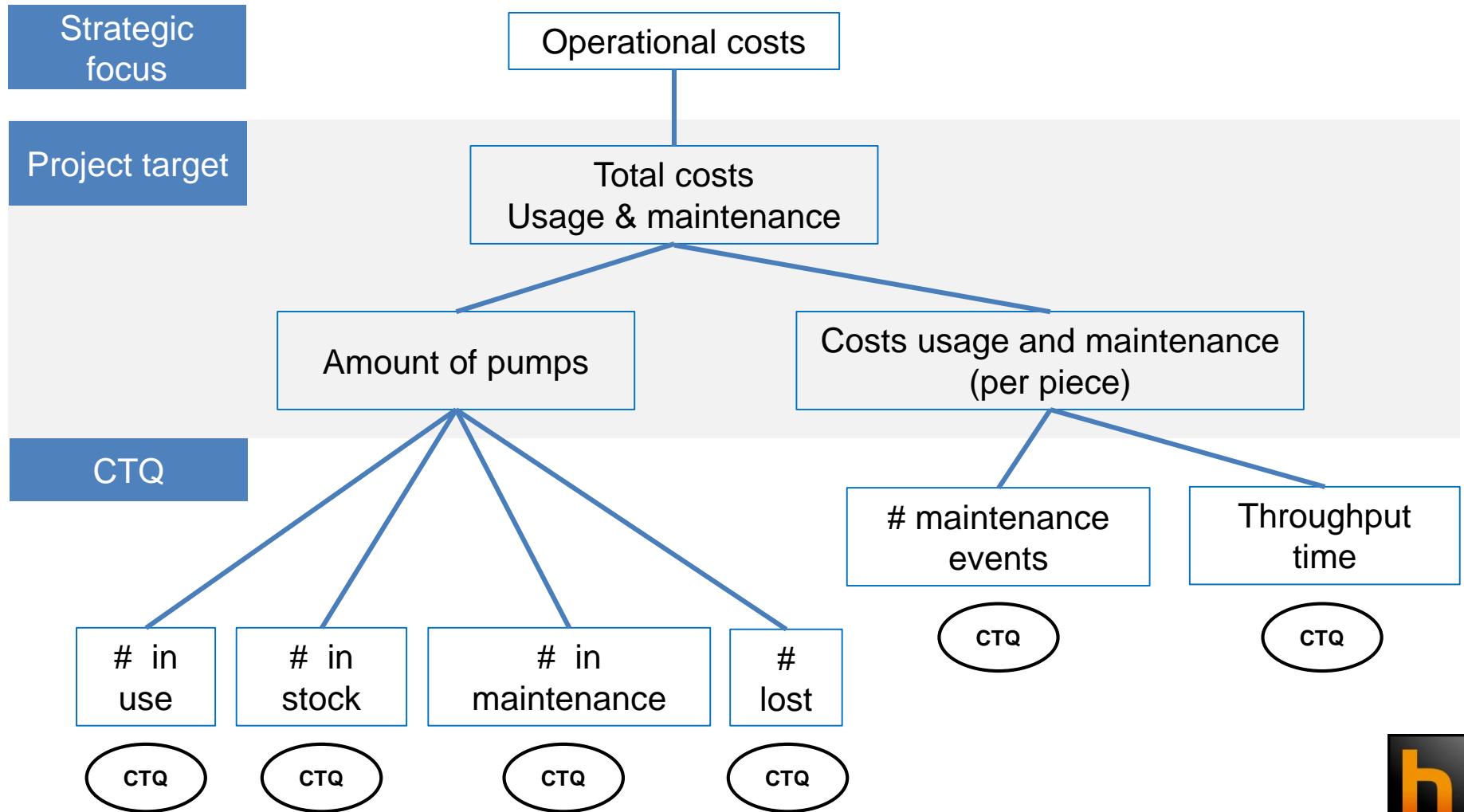
- CTQ flow down is a **method of converting** the Voice of the Customer into specific features for a service or product which have a significant impact on the Customer Experience



CTQ example – newspaper subscriber



CTQ example – infusion pumps



Measurement System Analysis

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**If you cannot measure, you
cannot improve!**

“Taguchi”

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Where is Data coming from?

DATABASE



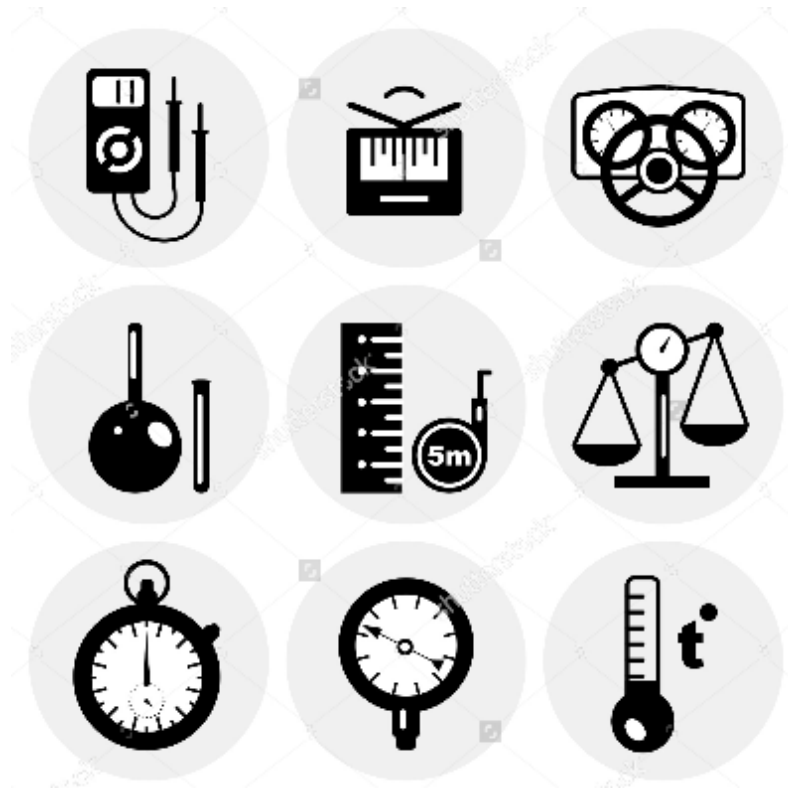
O / R



Validity of Measurement System

- Do the measurements reflect the property that we think to measure?
- Do disturbing factors make the measurement results invalid?





Measurement Devices

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Terminology - Gage

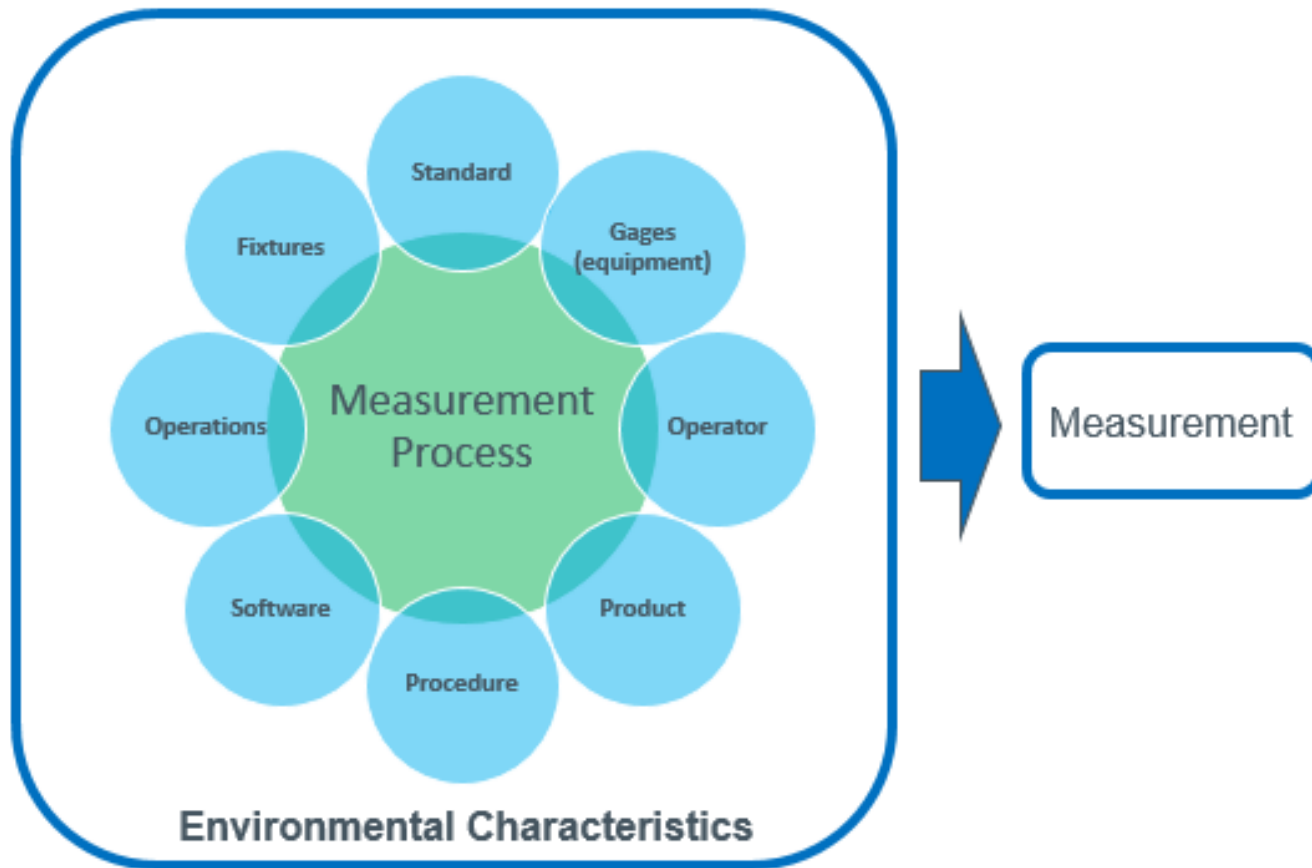
“Gage is any device used to obtain measurements*”



* Measurement System Analysis, Reference Manual, 4th edition

Terminology – Measurement System

“The complete process used to obtain measurements*”



* Measurement System Analysis, Reference Manual, 4th edition

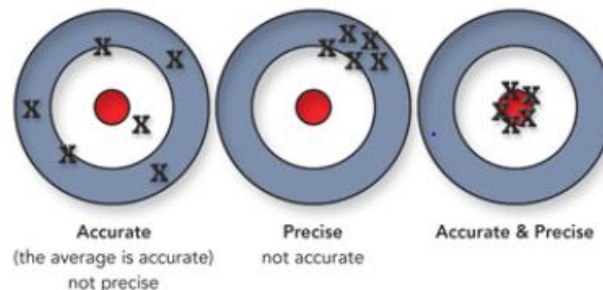
Process of Measurement

- Too many business problems are analyzed with data that is known to be suspect.
- Just as a process has inherent variation, the process of measurement has variation too.
- Process variation observed comprises of the true process variation and the measurement variation.
- When unaware, we face the risk of making a poor decision.



What is a MSA?

- Measurement System Analysis (MSA), is a designed experiment to determine the amount of variation contributed by the measurement system.
- Objective:
 - Confirm that the measurement system used to collect the data is valid (fit for use)
 - Minimize the measurement system variation,
 - And its impact on the total variation so the amount of process variation can be understood as precisely as possible



Sources of Variation

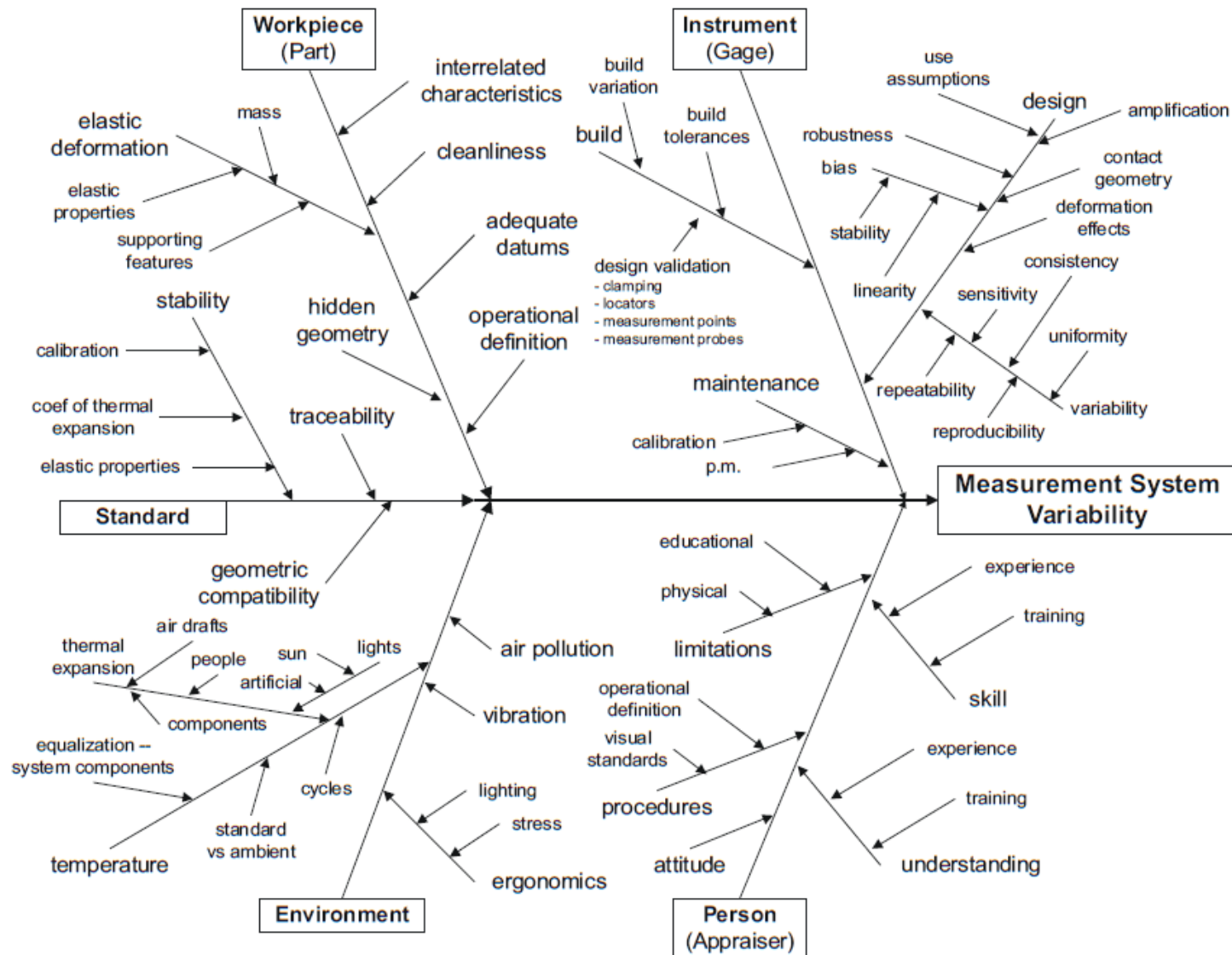
- Observed variation is the sum of all variation-sources:
 - Part-to-Part variation
 - Measurement system variation
- **If** measurement system variation is large compared to the total observed variation
then
 - your measurements will not tell much about process quality
 - It is not possible to distinguish between part-to-part variation and measurement system variation
 - you cannot predict if your customer will get satisfactory products.

**“Measurement variation
is often the biggest
source of variation”**

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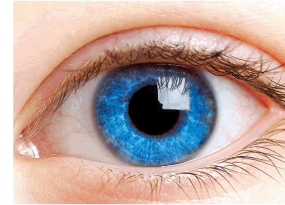


Sources of Variability



All MSAs involve:

- Measuring equipment (gage):



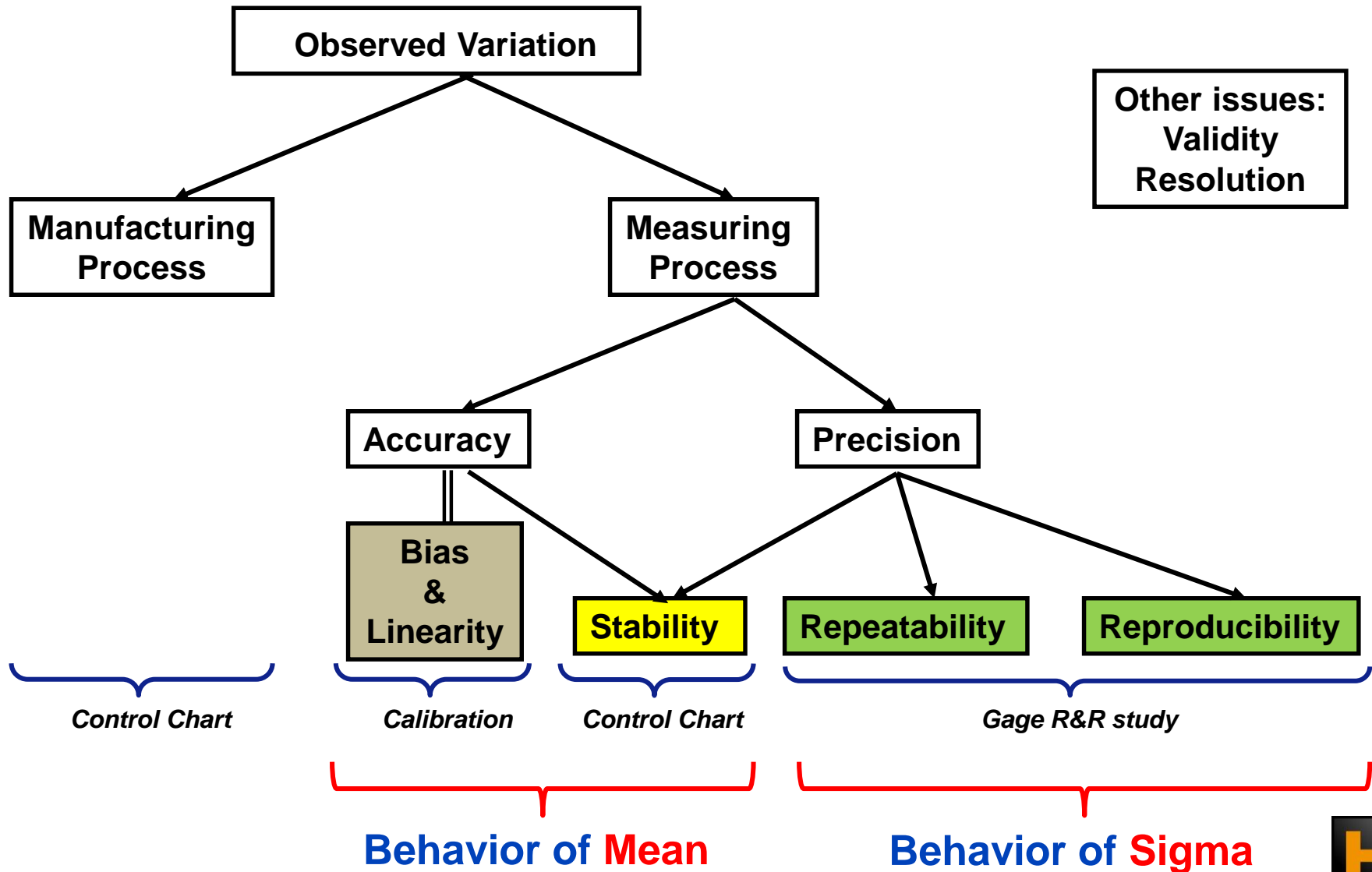
- Items / parts being measured:



- Appraisers (testers):



Overview Variation



Measurement System Evaluation - GR&R

Purpose

- To check whether your measurement system and measurement process is accurate, repeatable and reproducible enough in relation to the specifications of the CTQ to be measured.

Activities

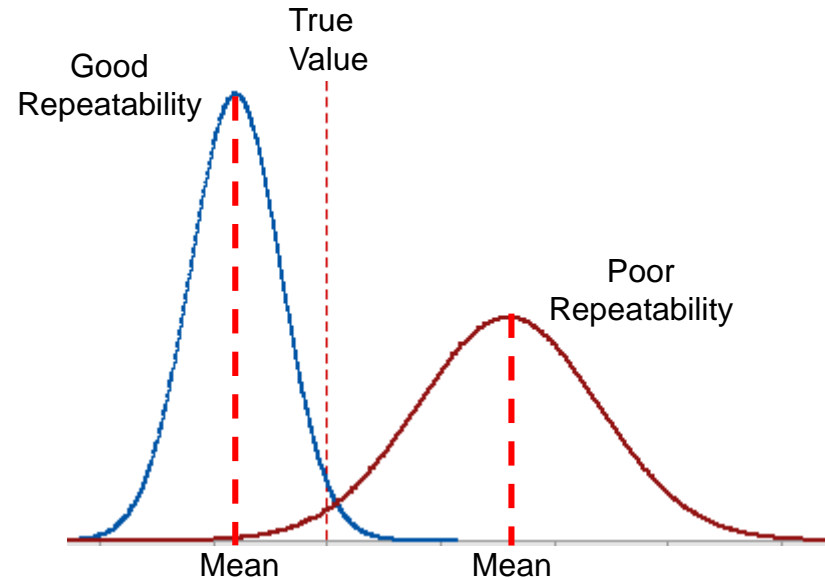
- Repeatability and Reproducibility evaluation, also called a GR&R, Gage Repeatability & Reproducibility, is to be executed by repeatedly measuring CTQs by different operators. Several other WoWs are possible for destructive measurements, or discrete measurements.

Results

- A quantitative analysis, which percentage of variation measured can be attributed to the measurement system and its operators.
- A statement whether the measured data can be trusted.
- A statement whether the measurement system needs improvement .

Repeatability

- **Repeatability** is measurement error obtained when one operator (one appraiser) repeats measurement with same gage on same part. (All variation sources are identical)
- This variation can be caused by operator and/or gage under assumption that part does not change!!! (non-destructive measurement)
- “Gage R&R study” investigates this variation

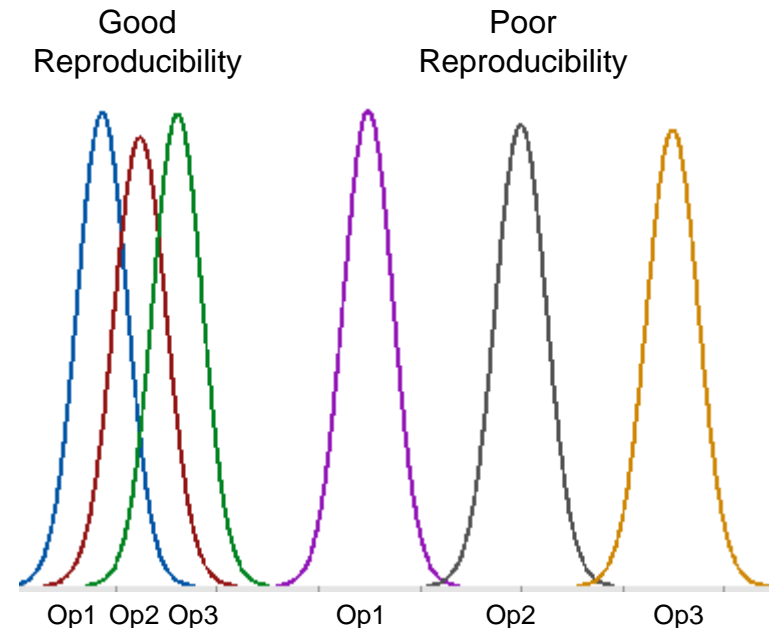


Repeatability: Differences in the values determined if one person measures the same characteristic on one and the same part on a number of occasions using the same measuring device.

Repeatability generally depends on the design of the measuring device.

Reproducibility

- **Reproducibility** is measurement error obtained when different operators (appraisers) reproduce measurement with same gage on same part. (One variation source is changed!!)
- This variation can be caused by operator and/or gage under assumption that part does not change!!! (non-destructive measurement)
- “Gage R&R study” is used to investigate this variation



Reproducibility: Difference between the average measured values determined with the same measuring device by different persons or at different locations if the same characteristic is measured on the same part.

Risk Analysis



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Why Risk analyses?



Why should companies invest time and money in Risk analyses?

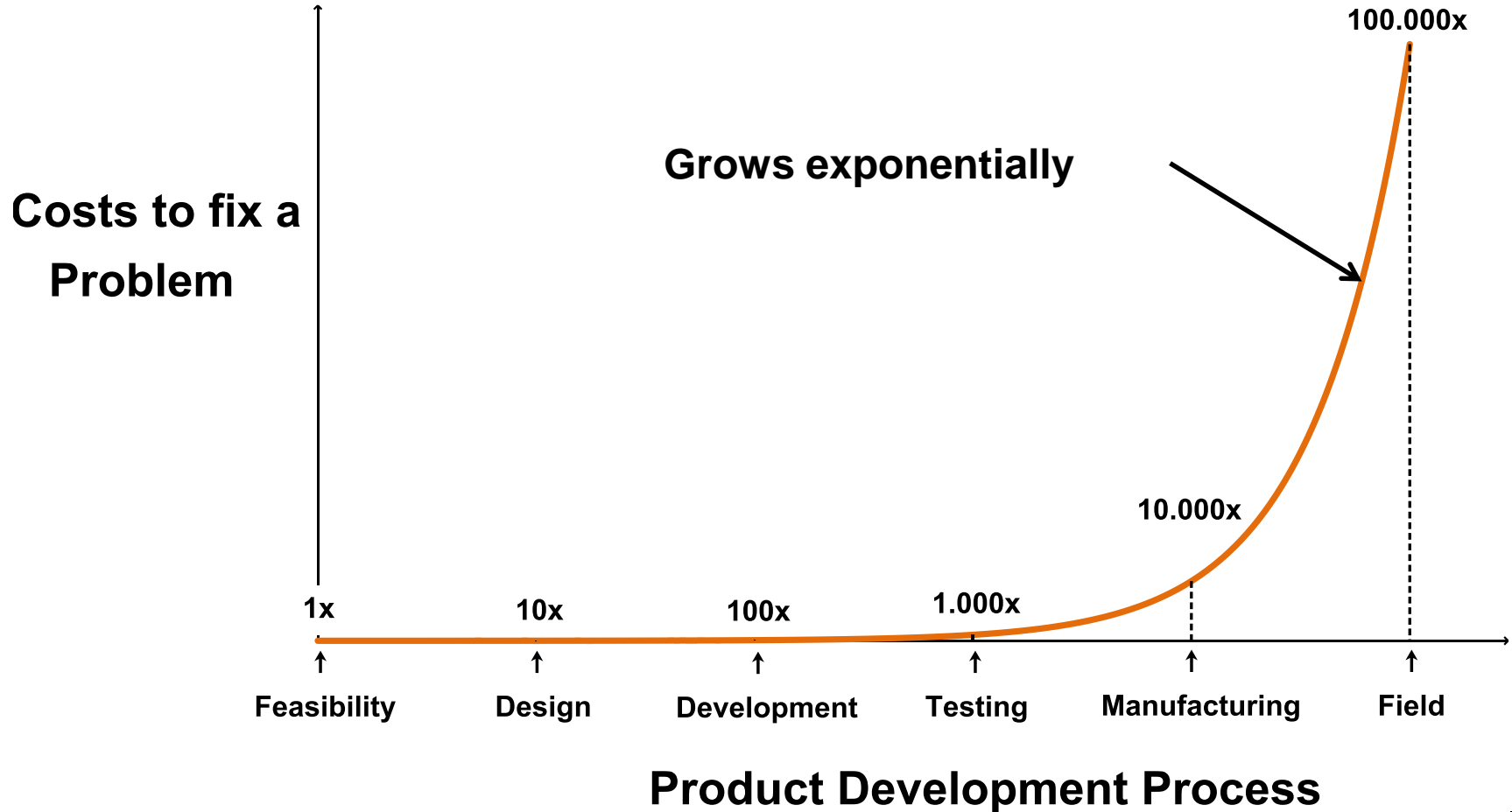
Need for FMEA

Failure Mode and Effects Analysis is the key tool that supports high Reliability, ensures Safety and achieves Customer Satisfaction

- It is required by standards...
- It is required by customers...
- It is required by your company ...

But most of all ...
Benefit for you and your company!

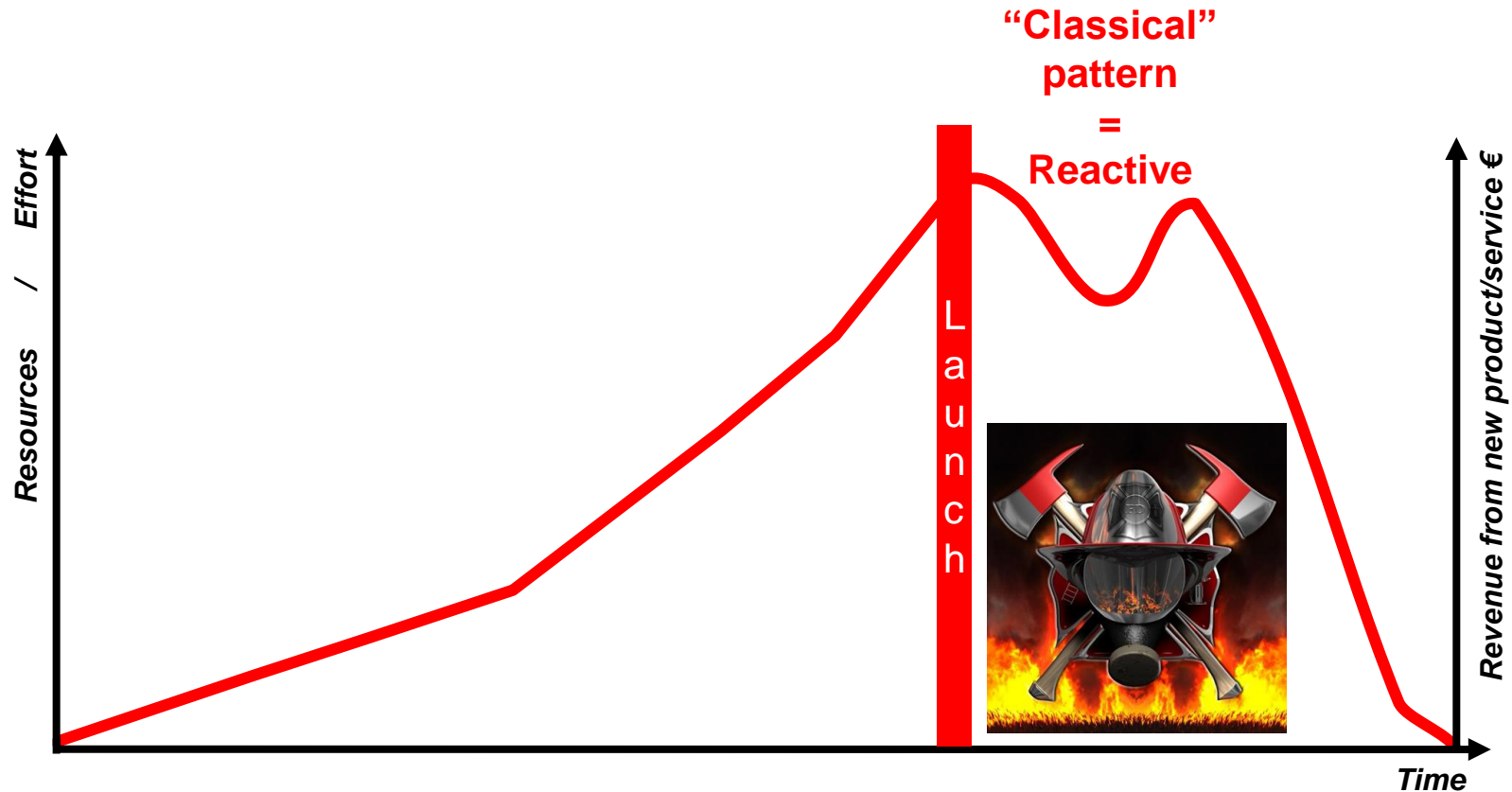
The factor of 10 rule



Other benefits

- Effective FMEA studies are **powerful tools** that benefit the organization, customers, and end users by:
 - Improving Yield and profit margins
 - Reducing time to market
 - Increasing machine and human resource availability
 - Ensuring employee and customer safety
 - Identifying necessary controls and developing test procedures
 - Supporting due diligence claims in legal disputes

Reactive = after the fact



Firefighting close to launch and after-launch

Some after-the-fact ‘firefighting’



Space Shuttle Challenger
Explosion
(Jan. 28th 1986)

O-ring seals used in a joint were not designed to handle the unusually cold conditions



Deep Water Horizon
Explosion
(April 20th 2010)

Fail-safe on seabed wellhead (blowout preventer) was unable to close due to presence of off-centre drill pipe



Samsung – Galaxy Note 7
Battery fire
(2016)

Weakened separator between electrodes causing short circuit (2.5 million phones affected)

Typical FMEA frustrations....

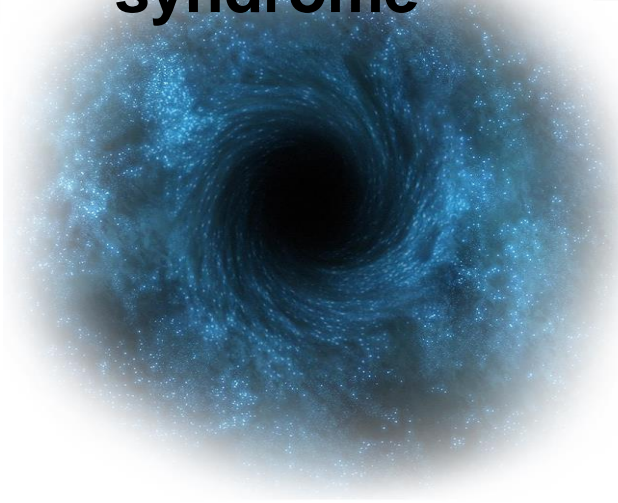


In the project

Time pressure



Black Hole syndrome



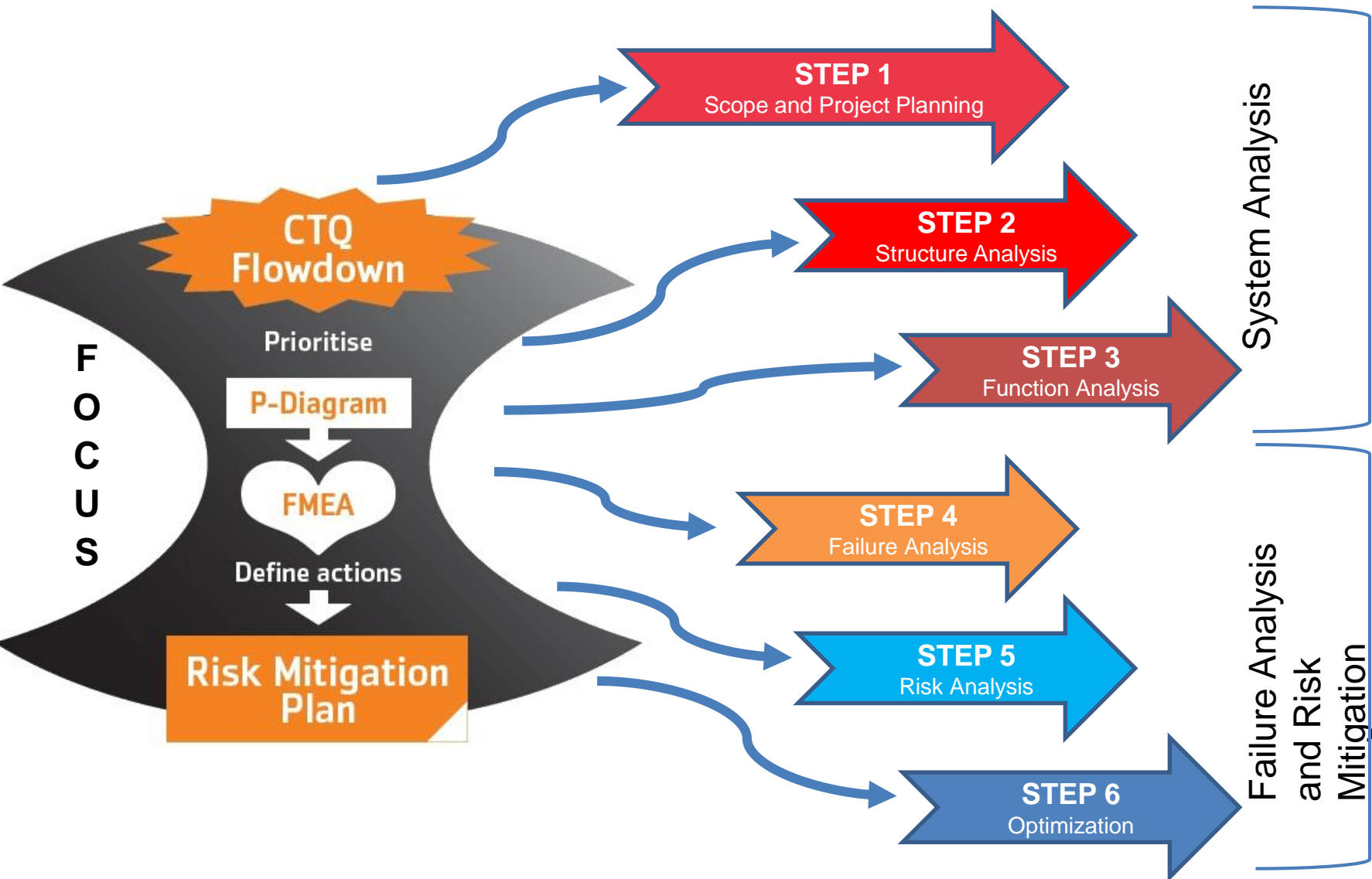
Lack of involvement



Too many participants



Proactive approach





1st Step: Scope Definition

- Important points in the scope steps are:



5T's

FMEA Team

- Who needs to be on the team?

FMEA Timing

- When is this due?

FMEA Intent

- Why are we here?

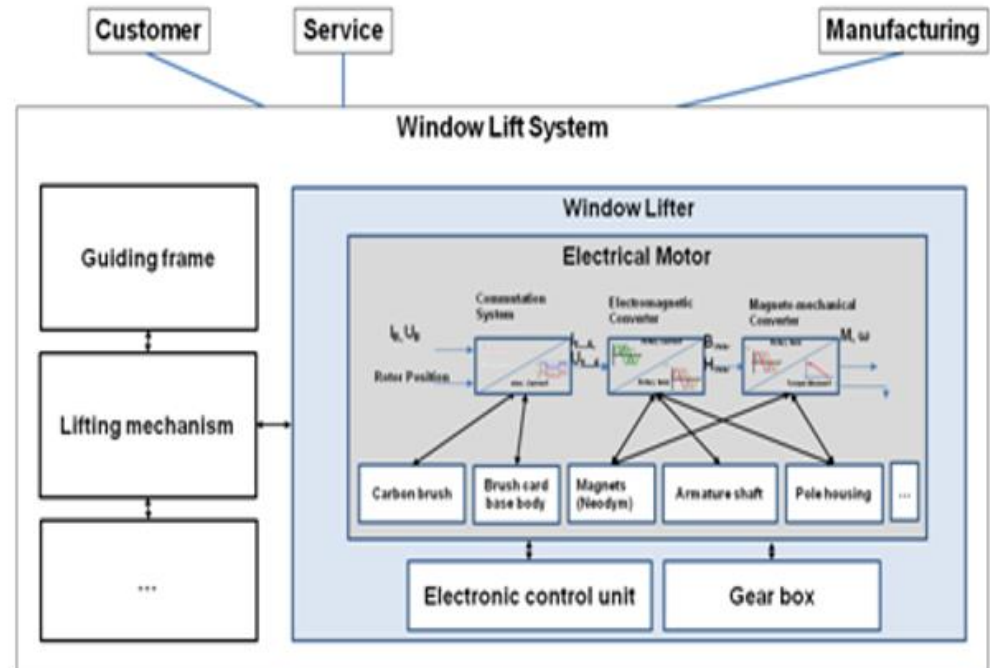
FMEA Tool

- How do we conduct the analysis?

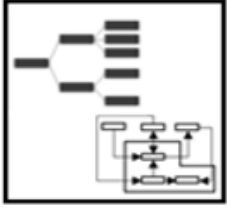
FMEA Task

- What work needs to be done?

Five T's

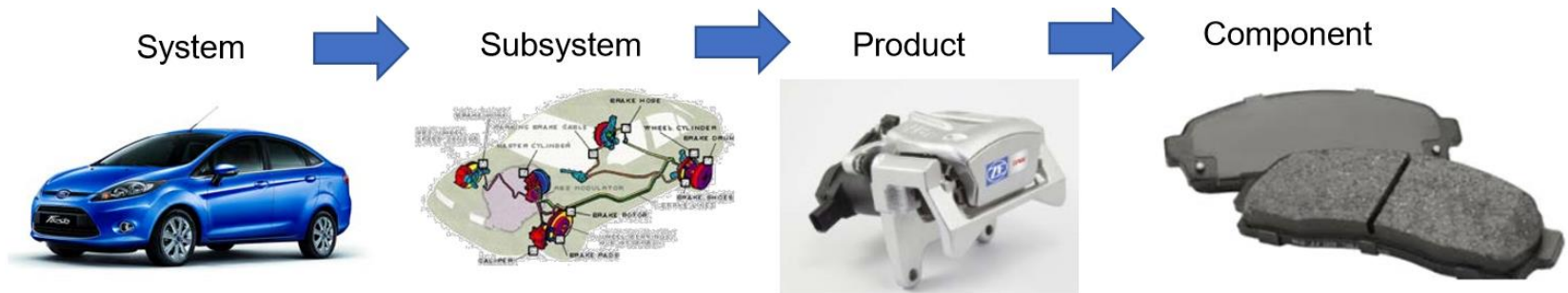


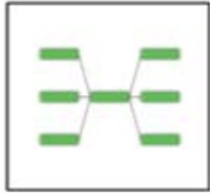
Block Diagram



2nd Step: Structure Analysis

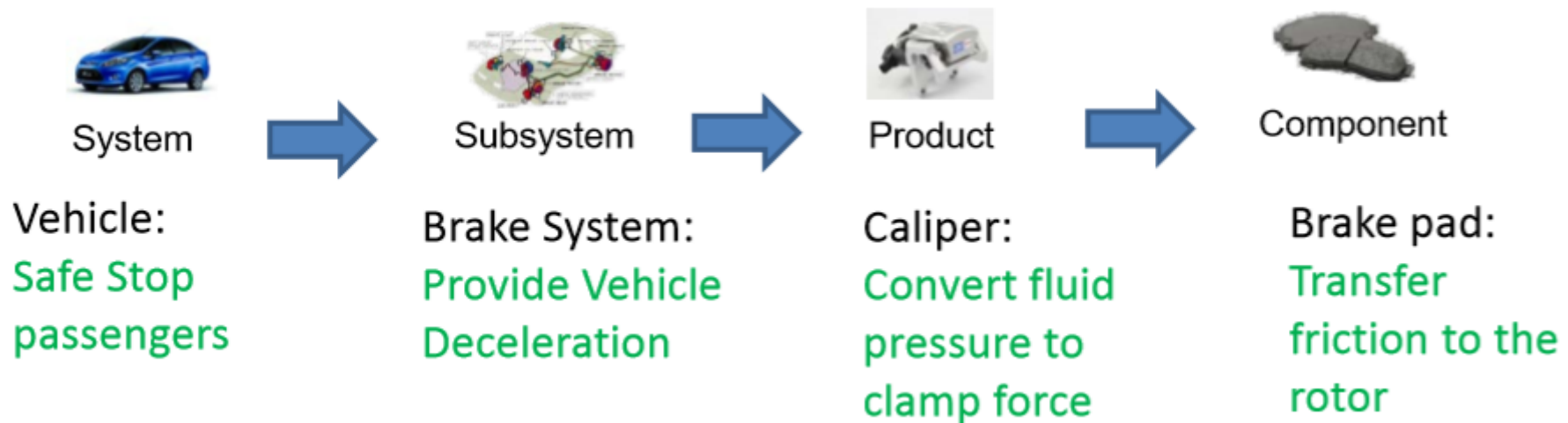
- The Structure Analysis transfers the information gathered in the scoping step to visualize the relationships and interactions between the design or process elements
- The structure analysis is the basis for the next step (function analysis)

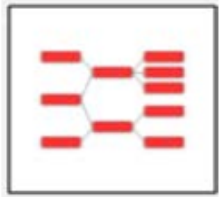




3rd Step: Function Analysis

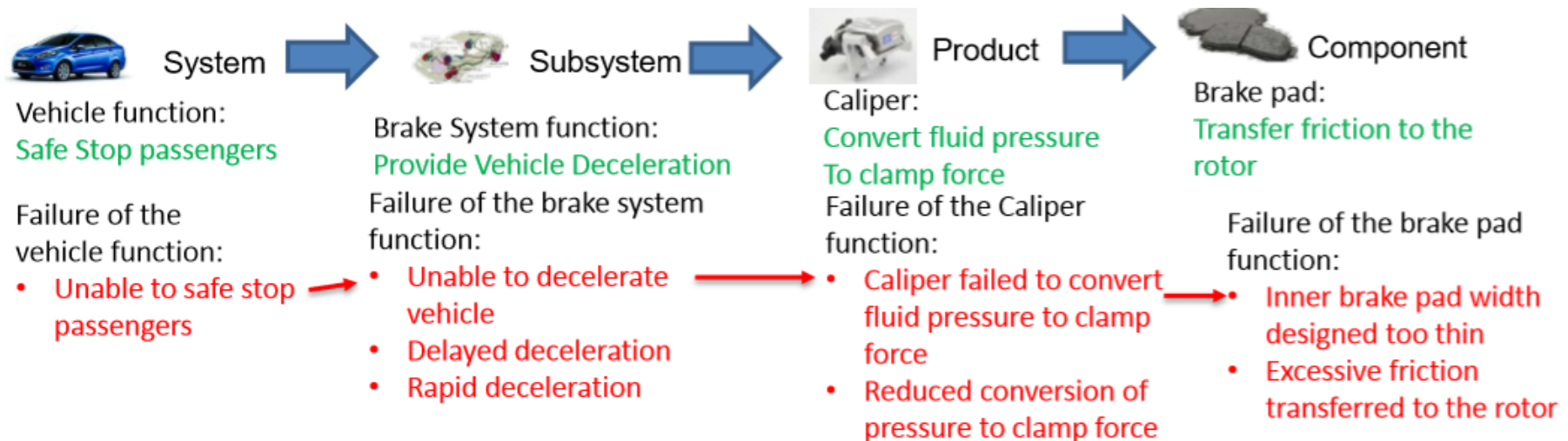
- In this step the functionality of the product or processes are ensured by allocating a description of the activities, purposes or tasks intended for the product performance.





4th Step: Failure Analysis

- The failures of the functions are deducted from the functions already identified in step # 3.
- Step # 4 is to identify failure causes, modes, and effects, and show their relationships to enable risk assessment.



5th Step: Risk Analysis



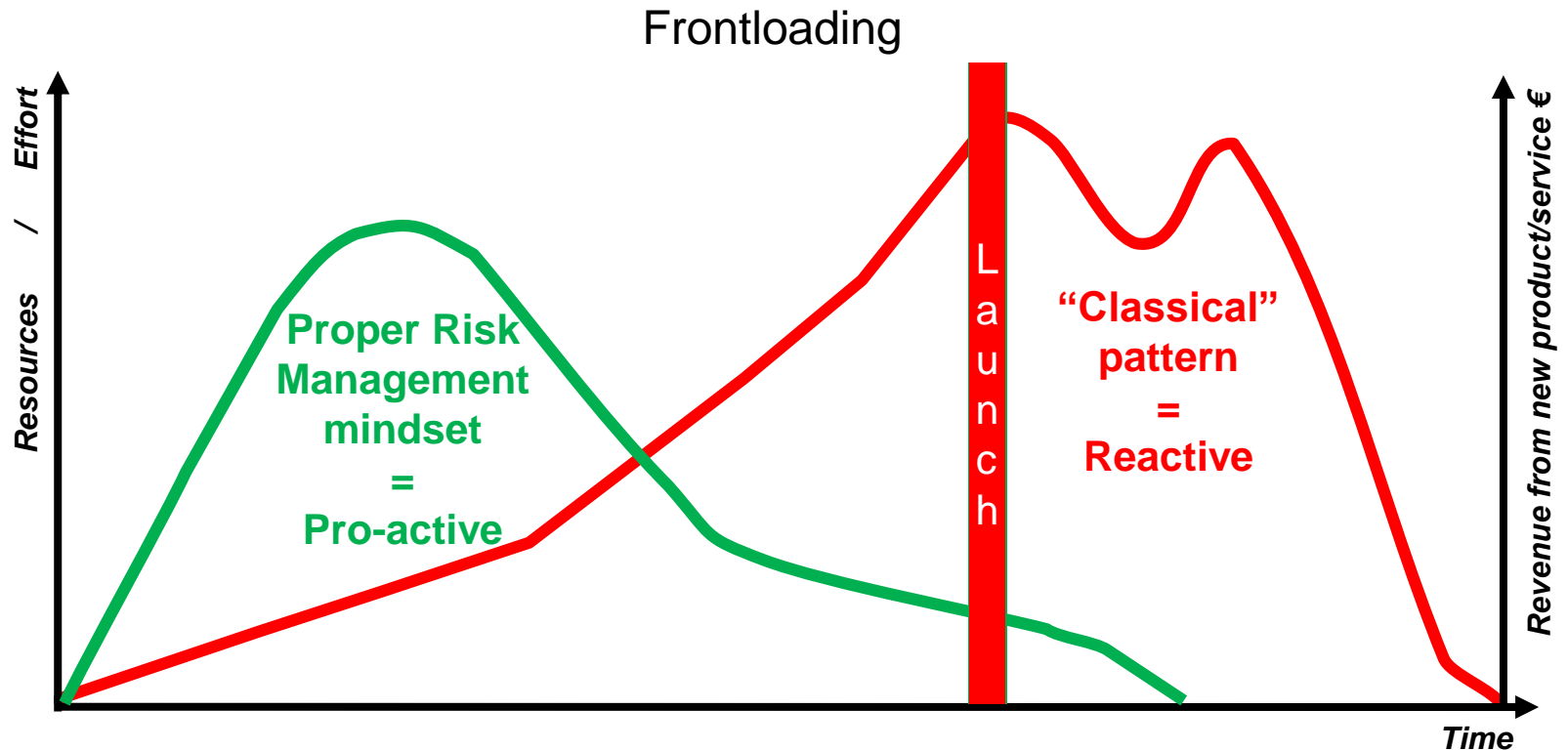
- In this step prevention and detection controls are assigned, as well as the rankings for severity, occurrence and detection
- Risk Priority Number is calculated and decided when to take action – action prioritization.



6th Step: Optimization

- The primary objective of optimization is to develop actions that reduce risk and increase customer satisfaction by improving the design or process.
- The FMEA can be used as the basis for continuous improvement for design or process.

Frontloading



Stay ahead of the game!



- On time!
- Less time pressure!
- Better involvement!

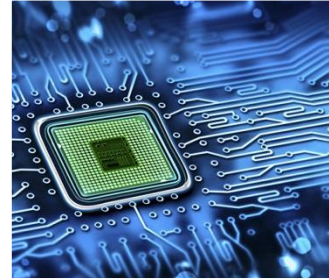
Applications



Aerospace



Energy



ICT



Transport



Medical



Automotive



Production



More...

Why utilize Lean Six Sigma?

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Why Lean Six Sigma?

- Unlike industry, where a defective product can be rejected without any problem, in healthcare defects and rework directly affect the patient and therefore, the patient's perception of quality.
- Decisions are often based on assumptions and feelings and on inaccurate and incomplete information.
- Utilising Lean Six Sigma personnel can take responsibility and provide management with solutions based on facts and data.

* Van den Heuvel, J., Does, R.J.M.M and Verver, J.P.S (2005) 'Six Sigma in healthcare: Lessons learned from a hospital'

Why Lean Six Sigma

- Progress of LSS projects is very easy to manage due to the uniformity of the project approach in 12 steps and well defined outcomes.
 - This transparency has proven to be a very powerful management tool.
 - It limits developing each and every time a project approach, project documentation, planning, etc.

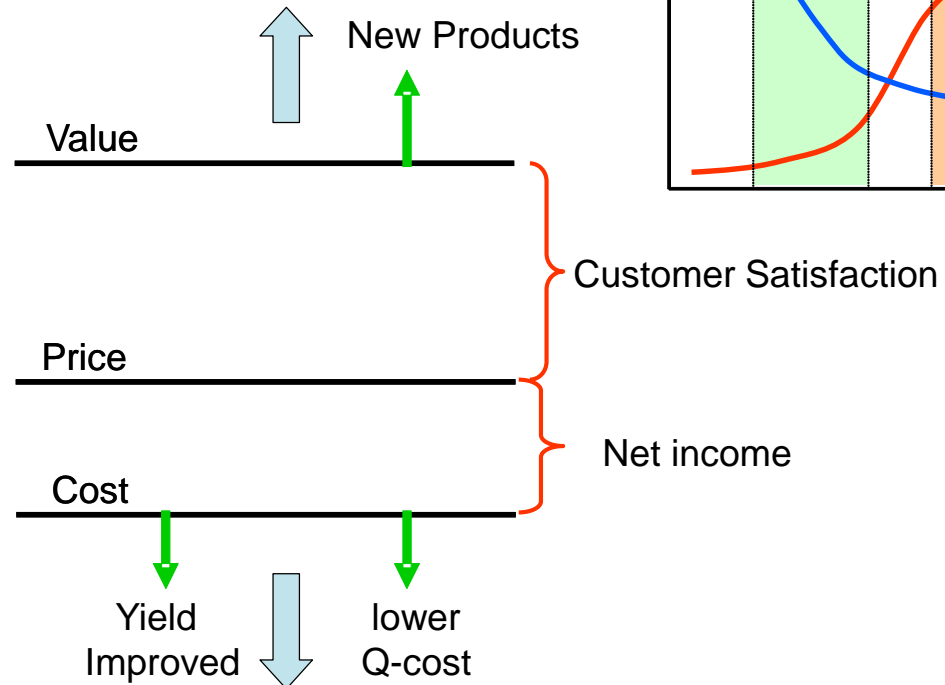
* Van den Heuvel, J., Does, R.J.M.M and Verver, J.P.S (2005) 'Six Sigma in healthcare: Lessons learned from a hospital'

(Design for) Six Sigma Benefits

Benefits

- Value creation by Customer focus
- Capable processes
- Quality products meeting Customer Expectation
- Knowledge building by fact based and structured way of working
- Awareness of design rules & risk management
- Focus: Robustness, error proneness and tolerance
- Shorter time to market

DIDOV – Reliability



DMAIC - Lean

Overview of Six Sigma Methods

Design for Six Sigma

Product Development

"Robust Design Right"
Value Engineering

CTQ FD	= Critical to Quality Flowdown
RCA	= Root Cause Analysis
VSM	= Value Stream Map

CTQ FD
Process Map

Six Sigma

Processes Capability

Reduce Variation
Root Cause Analysis

VSM

Lean

Production

Lean & Standardize
Reduce Waste
Flow in production

Customer focus
Variation reduction
Data and fact based
Waste Elimination
Reliability: Life time quality

Potential area's to improve*

- Shortening the length of stay of patients
 - Reducing admission time
 - Analysing full content of a clinical pathway
 - Potential result:
 - Positive net effect on budget
 - More patients can be admitted using the same capacity
 - Optimal usage of available bed capacity
- Minimising the use of materials and devices
 - Intravenous medication change to oral medication at the earliest possible moment
 - Reducing the number of intravenous pumps by pooling

* Van den Heuvel, J., Does, R.J.M.M and Verver, J.P.S (2005) 'Six Sigma in healthcare: Lessons learned from a hospital'

Potential area's to improve*

- **Optimising the use of available capacities**
 - Optimising capacity of the operating theatre
 - Optimising the use of costly diagnostic scanners such as MRI and CT
- **Improving cash flow**
 - Reducing accounts receivable
 - Revision of terms of payment
- **Additional benefits apart from financial benefits linked to the quality of healthcare and directly affect the patient:**
 - Shorter waiting lists
 - Elimination of unnecessary examinations
 - Reducing number of complications

* Van den Heuvel, J., Does, R.J.M.M and Verver, J.P.S (2005) 'Six Sigma in healthcare: Lessons learned from a hospital'

Example projects

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Shortening the length of stay of gynaecology patients

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Background*

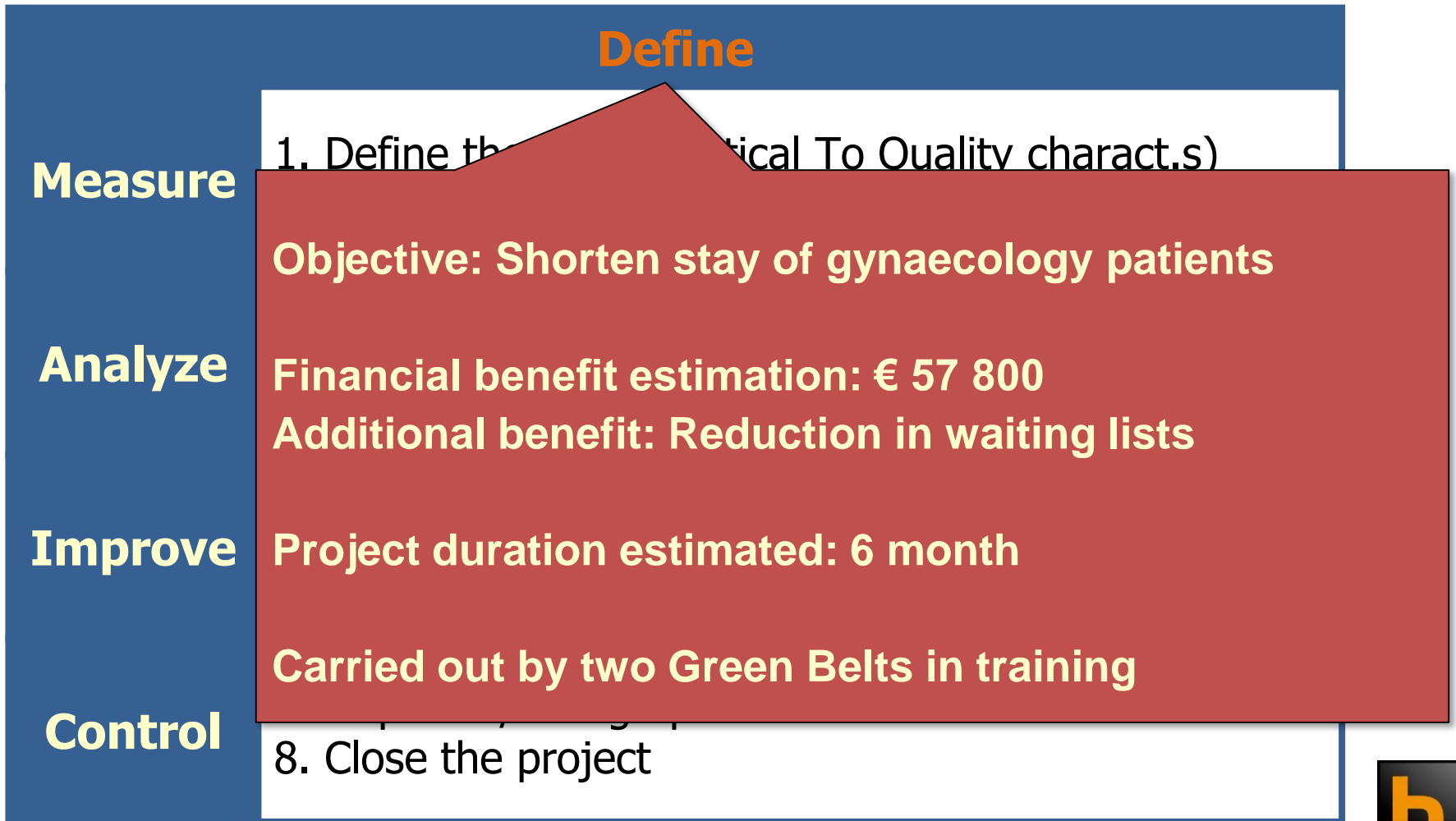
- In The Netherlands, hospitals receive, as part of their budgets, a fixed amount of money for every admission. Therefore, reducing the length of stay of patients has a direct impact on the financial results of the hospital because more patients can be admitted.
- The objective of this project was to shorten the stay of gynaecologypatients who had to undergoan abdominal uterus extirpation (AUE) or a vaginal uterus extirpation (VUE).

* Van den Heuvel J., Does R.J.M.M, and Vermaat T.M.B. 'Six Sigma in a Hospital : does it work in a nursing department'?"

Six Sigma: **D**MAIC model

Define	
Measure	<ol style="list-style-type: none">1. Define the CTQs (Critical To Quality charact.s)2. Validate measurement procedures
Analyze	<ol style="list-style-type: none">3. Diagnose the current process4. Identify potential influence factors
Improve	<ol style="list-style-type: none">5. Establish the effect of influence factors6. Design improvement actions
Control	<ol style="list-style-type: none">7. Improve / design process control8. Close the project

Six Sigma: *DMAIC* model



Six Sigma: *DMAIC* model

Define

Measure

1. Define the CTQs (Critical To Quality charact.s)
2. Validate measurement procedures

Project objectives are translated into measurable and quantitative metrics

“You cannot improve what you cannot measure”

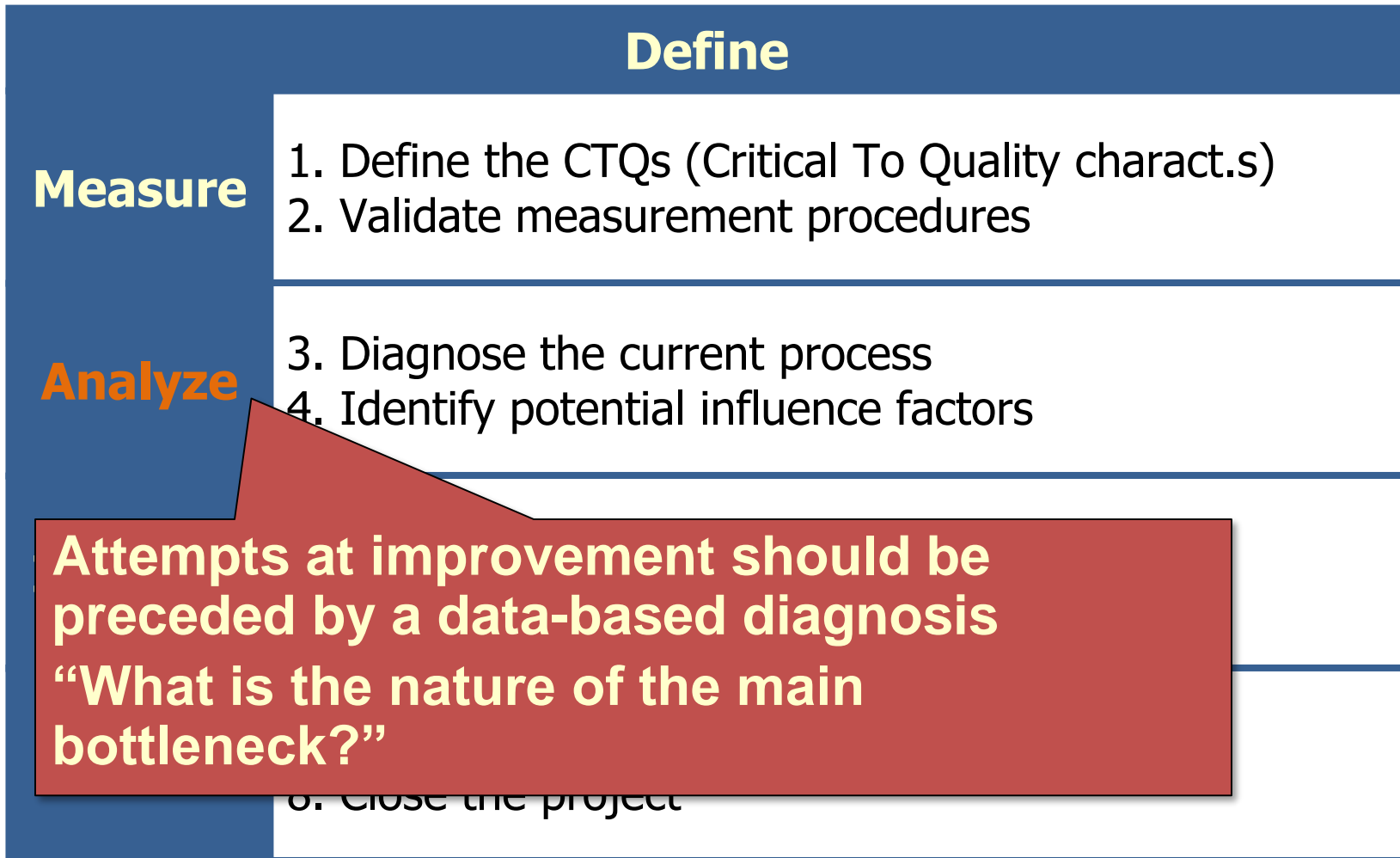
Control

7. Improve / design process control
8. Close the project

Six Sigma: *DMAIC* model

- CTQ characteristic is the length of stay of patients with AUE or VUE. This CTQ was defined as the length of the stay measured in days.
- Only patients who had to undergo an AUE or VUE were included.
- The measurement of the length of stay by means of the computer system had to be validated. This was done by comparing the length of stay measuring 30 patient dossiers.
- There were no differences found in this sample. Based on these observations we concluded that the measurement system was valid.

Six Sigma: *DMAIC* model



Six Sigma: *DMAIC* model

- Data for one year was used.
- There appeared to be a few outliers, which were analysed and excluded from the data by performing capability analysis.
- The average stay of patients with VUE or AUE was 7 days, and the standard deviation was 2 days.
- Factors influencing the length of stay were listed by using a cause and effect diagram and a failure mode and effect analysis (FMEA)

Six Sigma: *DMAIC* model

Define

The effectiveness of proposed interventions must be demonstrated:

Evidence-based intervention

“In God we trust, all others must bring data”

Improve

- 5. Establish the effect of influence factors
- 6. Design improvement actions

Control

- 7. Improve / design process control
- 8. Close the project

Six Sigma: *DMA/C* model

- The most relevant factors influencing the length of the stay were found to be:
 - Treatment protocols of patients; and
 - Situation at home, i.e. whether there are relatives who can take care of the patients after discharge.
- The most fruitful improvements were:
 - An out-patient clinic to prepare the patient for the operation (this action reduces the length of stay of patients by one day);
 - Improved protocols;
 - Check on the situation at home and offer home care if needed; and
 - Information about the length of the stay given to the patient in advance

Six Sigma: *DMAIC* model

Structures for continued control and improvement of the process

“It takes all the running you can do to stay in the same place”

Previous suggested improvements were implemented and resulted in:

- The average length of stay reduced to 5.2 days
- The standard deviation reduced to 0.9 days

Improvement actions

Control

7. Improve / design process control
8. Close the project

Improving a CAT scan process

POWERFUL SOLUTIONS



Background

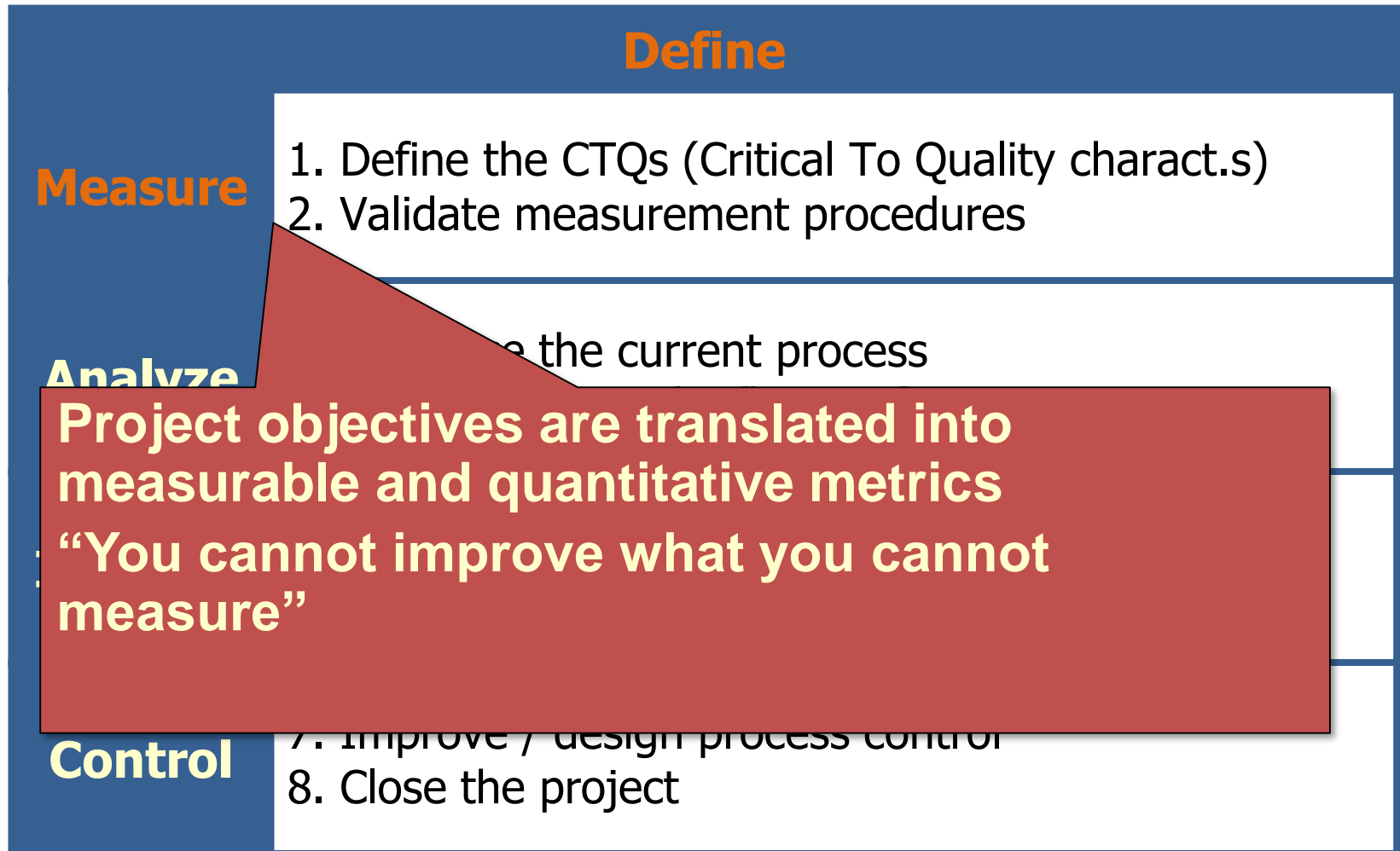
- CAT scan process in a hospital
- Objectives:
 - Capacity should be increased (current: 19 patients / day)
 - Lower costs.



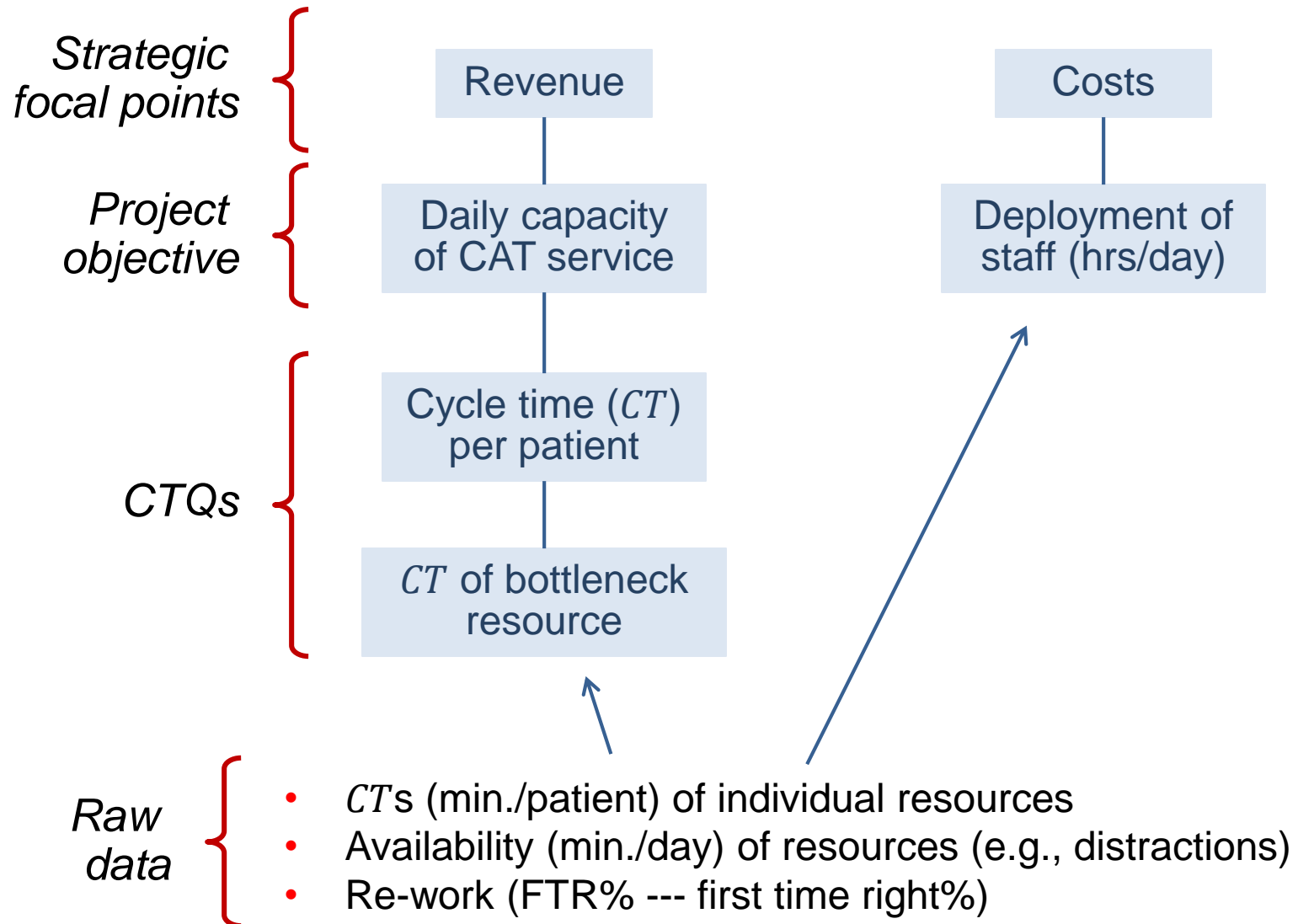
Six Sigma: *DMAIC* model

Define	
Measure	<ol style="list-style-type: none">1. Define the CTQs (Critical To Quality charact.s)2. Validate measurement procedures
Analyze	<ol style="list-style-type: none">3. Diagnose the current process4. Identify potential influence factors
Improve	<ol style="list-style-type: none">5. Establish the effect of influence factors6. Design improvement actions
Control	<ol style="list-style-type: none">7. Improve / design process control8. Close the project

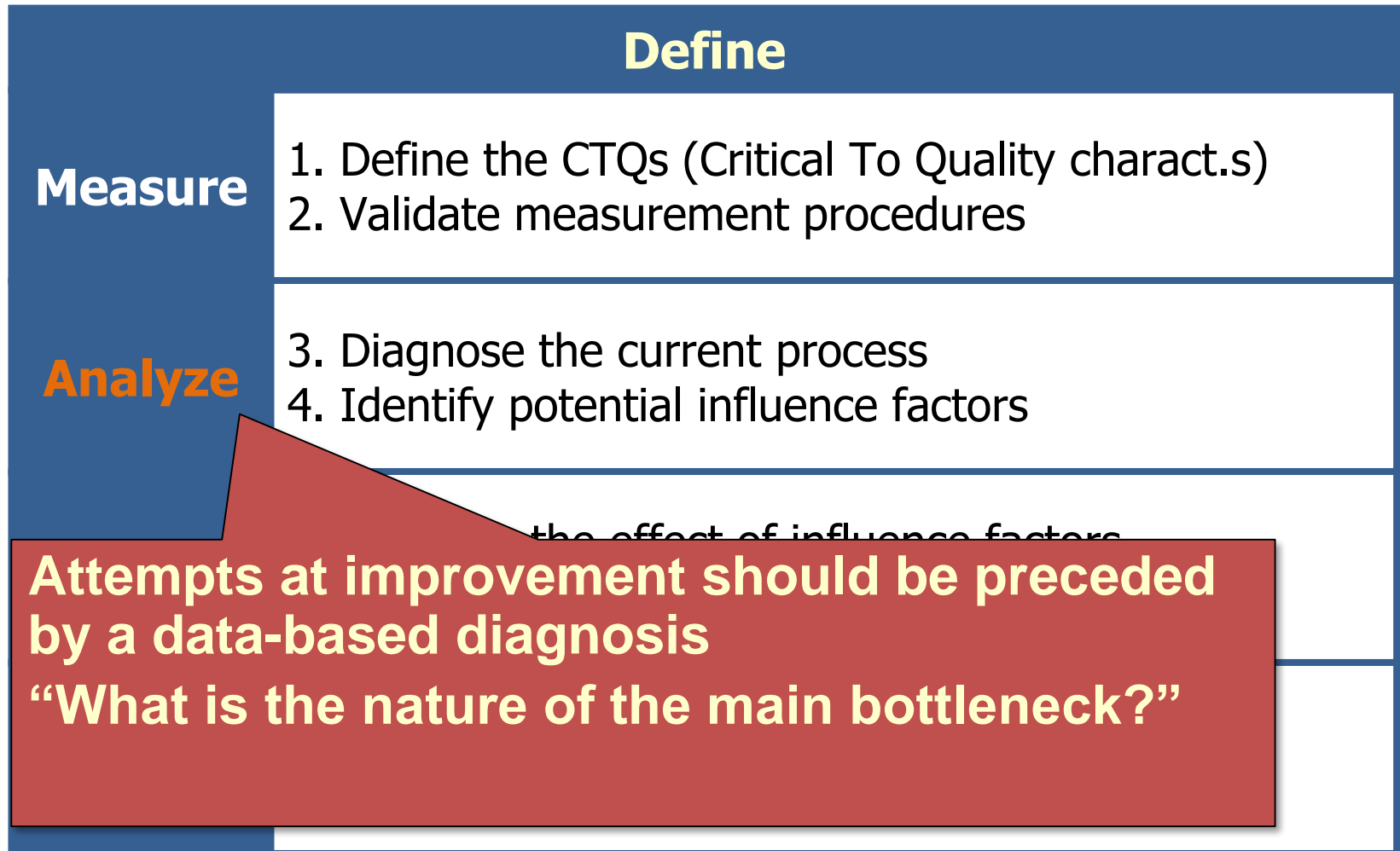
Six Sigma: *DM*AIC model



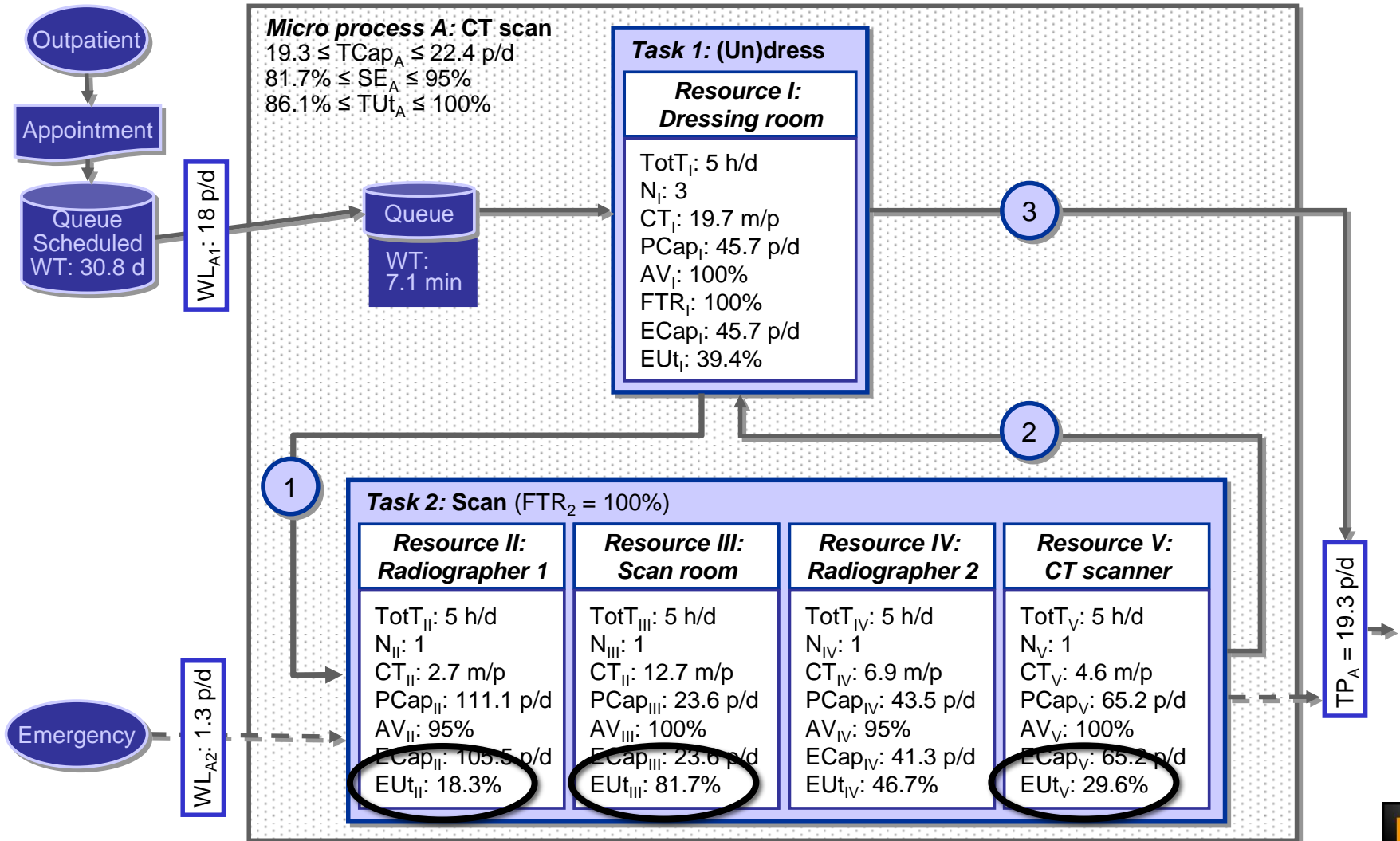
CAT-scan example: *DMAIC*



Six Sigma: *DMAIC* model

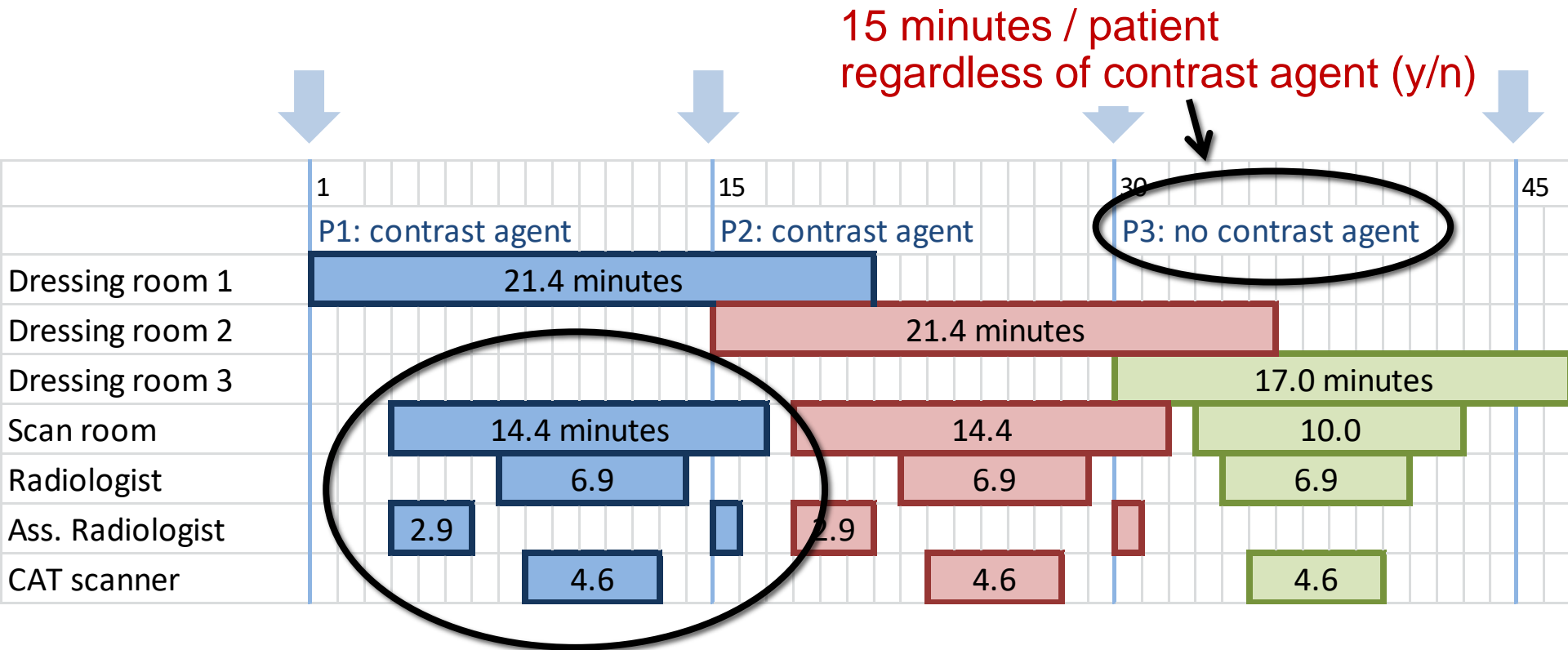


CAT-scan example: *DM***A**IC



h/d = hours per day; m/p = minutes per patient; p/d = patients per day

CAT-scan example: *DM*A*IC*



Scan room is the bottleneck.
 Scan room cycle time: 14.4 min / patient.
 Includes injection with contrast agent.

Six Sigma: *DMAIC* model

Define

The effectiveness of proposed interventions must be demonstrated:

Evidence-based intervention

“In God we trust, all others must bring data”

ract.s)

Improve

- 5. Establish the effect of influence factors
- 6. Design improvement actions

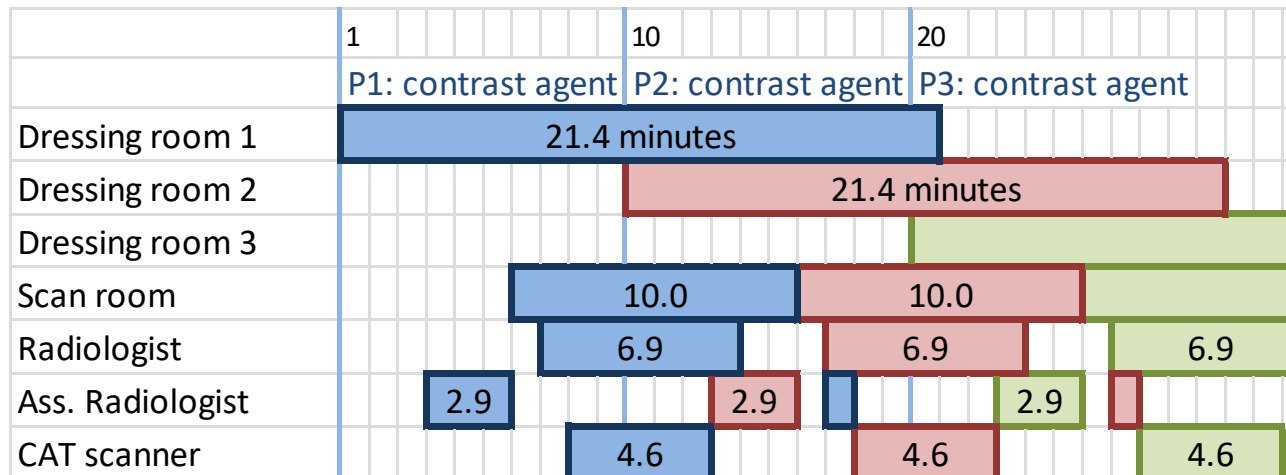
Control

- 7. Improve / design process control
- 8. Close the project

CAT-scan example: *DMA/C*

- The scan room is the bottleneck, so should be the focus:
 - Move tasks (injection) from the scan room elsewhere:
- Schedule patients without contrast agent in shorter time slot.
- Assist. Radiologist is not needed for patients without contrast agent
 - Schedule patients without contrast agent in one block; the assist. radiologist is not needed in this time slot.

⇒ Capacity from 19 to 30 patients / day.



Six Sigma: *DMAIC* model

Define

Measure

1. Define the CTQs (Critical To Quality charact.s)
2. Validate measurement procedures

Structures for continued control and improvement of the process

“It takes all the running you can do to stay in the same place”

Control

7. Improve / design process control
8. Close the project

Summary

- Focus on: Variation & Waste
- How?
 - Measure data with adequate measurement method -> Performance
 - Acquire customer requirements
- Performance + Requirements = potential performance gap
- Which could be the start of an improvement event
- Choose any method.....
 - Lean
 - Six Sigma
 - Design for Six Sigma
 - 8D
 -

Appendix

POWERFUL SOLUTIONS



Exercise – letter “f” counting

The necessity of training farm hands for first class farms in the fatherly handling of farm livestock is foremost in the eyes of farm owners. Since the forefathers of the farm owners trained the farm hands for first class farms in the fatherly handling of farm livestock, the farm owners feel they should carry on with the family tradition of training farm hands of first class farmers in the fatherly handling of farm livestock because they believe it is the basis of good fundamental farm management.

36 How many did you get?

